



# SSC Pacific Office of Small Business Programs Presented to the Executive Networking Forum

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11 April 2016

# AGENDA

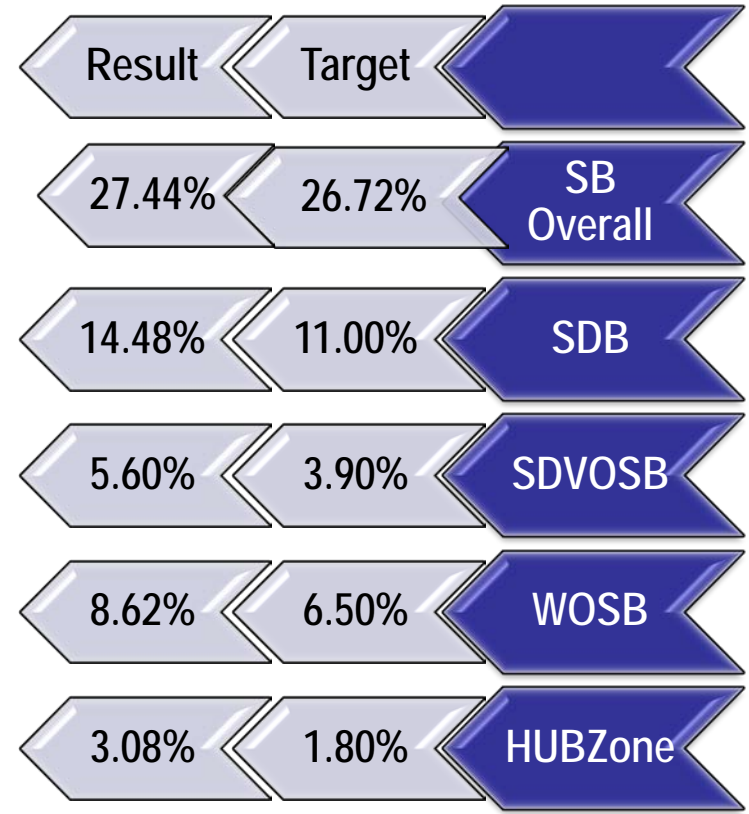
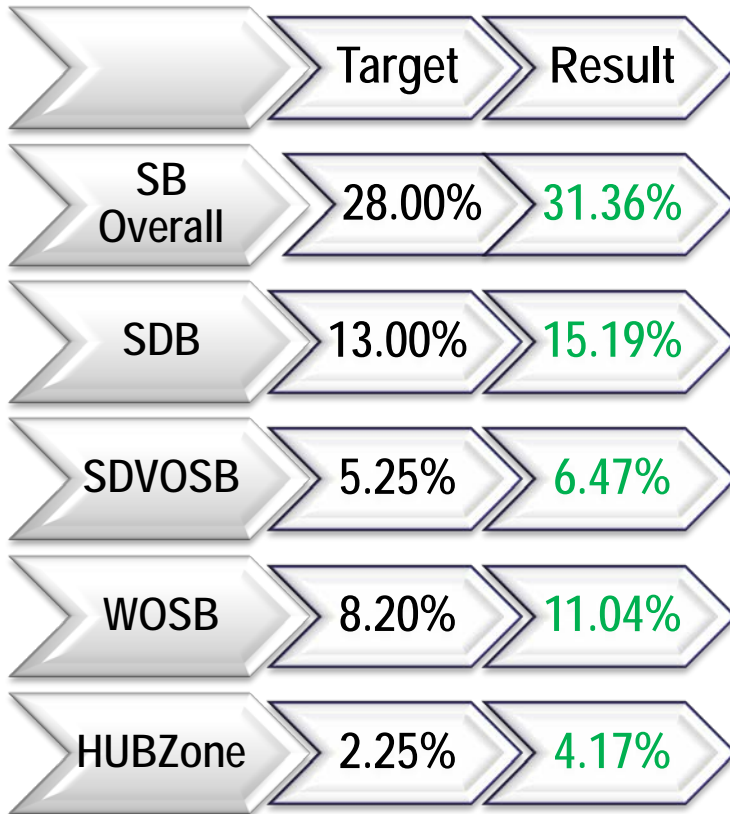
- ▼ Introduction
- ▼ Small Business Achievements
- ▼ DoD SBP & SBA Training Event
- ▼ Questions



# SPAWAR Small Business Statistics – Side by Side Comparison for FY16 and FY17 as of 7 APR 2017

FY17

FY16



FY17 eligible \$/actions = \$1.868B/6,515

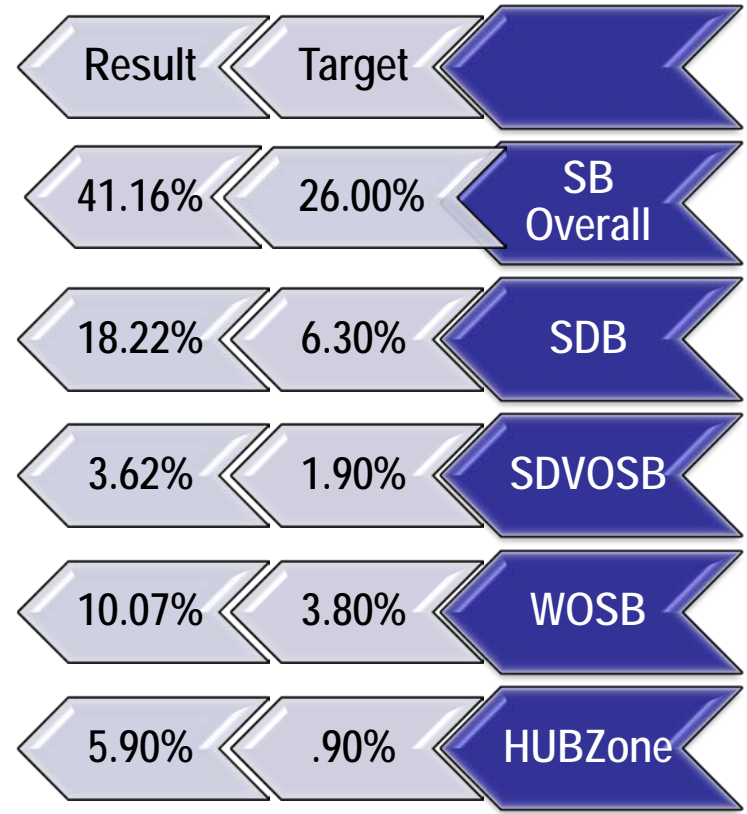
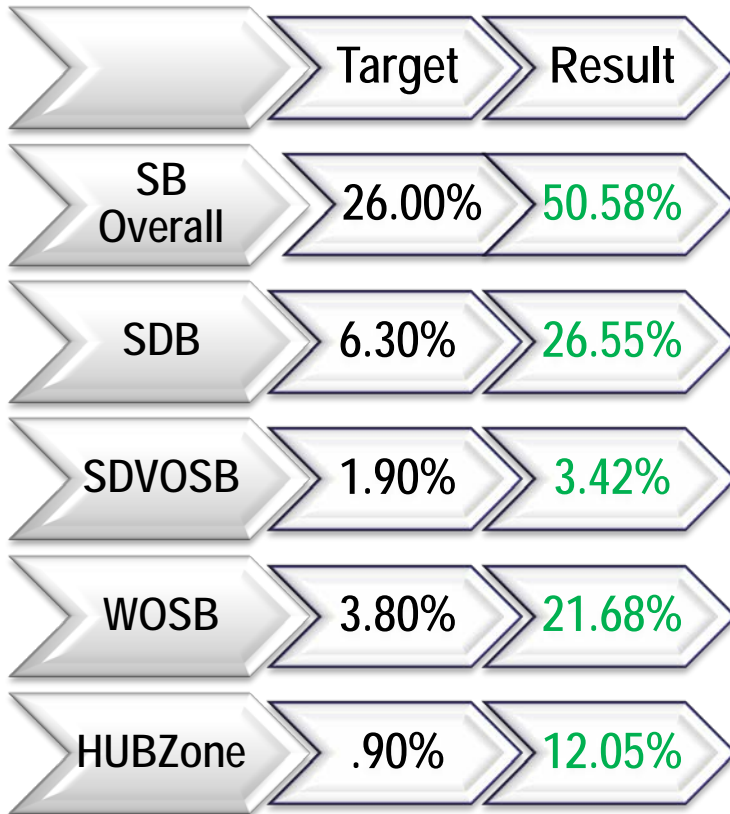
FY16 eligible \$/actions = \$2.025B/6,816



# SSC PAC Small Business Statistics – Side by Side Comparison for FY16 and FY17 as of 7 APR 2017

FY17

FY16



FY17 eligible \$/actions = \$455.5M/2,371

FY16 eligible \$/actions = \$460.9M/2,265



# Distribution of Prime Small Business Dollars as of 7 APR 2017

SSC-Pacific	FY17 Goals	Achieved	Obligated
Small Business	26.00%	50.58%	\$230,403,777.14
Small Disadvantaged Business	6.30%	26.55%	\$120,927,770.05
8(a) Procedure	n/a	2.32%	\$10,576,605.87
Veteran Owned Small Business	n/a	6.45%	\$29,381,703.62
Service Disabled Veteran Owned Small Business	1.90%	3.42%	\$15,561,078.91
Women Owned Small Business	3.80%	21.68%	\$98,759,695.68
Certified HUBZone Small Business	.90%	12.05%	\$54,887,982.28

HQ	FY17 Goals	Achieved	Obligated
Small Business	13.89%	16.01%	\$129,138,616.15
Small Disadvantaged Business	6.45%	7.57%	\$61,057,168.16
8(a) Procedure	n/a	1.76%	\$14,161,314.95
Veteran Owned Small Business	n/a	9.01%	\$72,685,397.98
Service Disabled Veteran Owned Small Business	4.77%	6.13%	\$49,471,009.45
Women Owned Small Business	3.93%	3.62%	\$29,212,362.64
Certified HUBZone Small Business	.18%	0.37%	\$2,982,219.12

SSC- Atlantic	FY17 Goals	Achieved	Obligated
Small Business	32.00%	37.33%	\$226,081,073.39
Small Disadvantaged Business	14.48%	16.78%	\$101,609,142.12
8(a) Procedure	n/a	4.17%	\$25,243,358.09
Veteran Owned Small Business	n/a	12.34%	\$74,752,902.70
Service Disabled Veteran Owned Small Business	2.81%	9.22%	\$55,848,100.70
Women Owned Small Business	9.07%	12.91%	\$78,197,813.43
Certified HUBZone Small Business	2.80%	3.31%	\$20,060,836.90

# Questions

