



# SPACE AND NAVAL WARFARE SYSTEMS COMMAND



## Doing Business with SPAWAR March 2019

Presented to: Industry

Presented by: SPAWAR Office of  
Small Business Programs

“...great power competition, not terrorism, is now the primary focus of U.S. national security”

- Secretary of Defense James Mattis



*“America’s military has no preordained right to victory on the battlefield.”*

*- National Defense Strategy*

# Supporting the National Defense Strategy

“We’re going to compete,  
we’re going to deter,  
we’re going to win.”

- Admiral John Richardson  
Chief of Naval Operations



Bigger - Better - More networked - More talented - More agility - More ready



Today's most advanced platforms are nodes in the network and exponentially more effective with a resilient and secure ashore and afloat data reach back.





# Supporting Our Navy



Connecting  
the  
Fleet

People:

Location:

Budget:

10,000+ Military and Civilian Personnel

Co-located Worldwide with the Fleet

Over \$7 billion (73% Contracted to Private Industry)

**SPAWAR Is the Technical Authority for Navy C4I, Business IT and Space Systems**

# NAVY INFORMATION WARFARE

SECNAV/CNO



CYBER POLICY

## LEAD

Sets policies, designates funding and oversees all aspects of the Navy cyber mission.

## ACQUIRE

Develops, delivers and sustains cyber warfighting capabilities from seabed to space.

SPACE AND NAVAL  
WARFARE SYSTEMS  
COMMAND

**SPAWAR**



TECHNICAL AUTHORITY

NAVIFOR



CYBER FORCES

## PREPARE

Mans, trains and equips cyber technical experts to dominate the cyber realm.

## FIGHT

Actively engages the cyber battlespace to counter and fight cyber threats worldwide.

U.S. 10TH FLEET/  
FLEET CYBER COMMAND

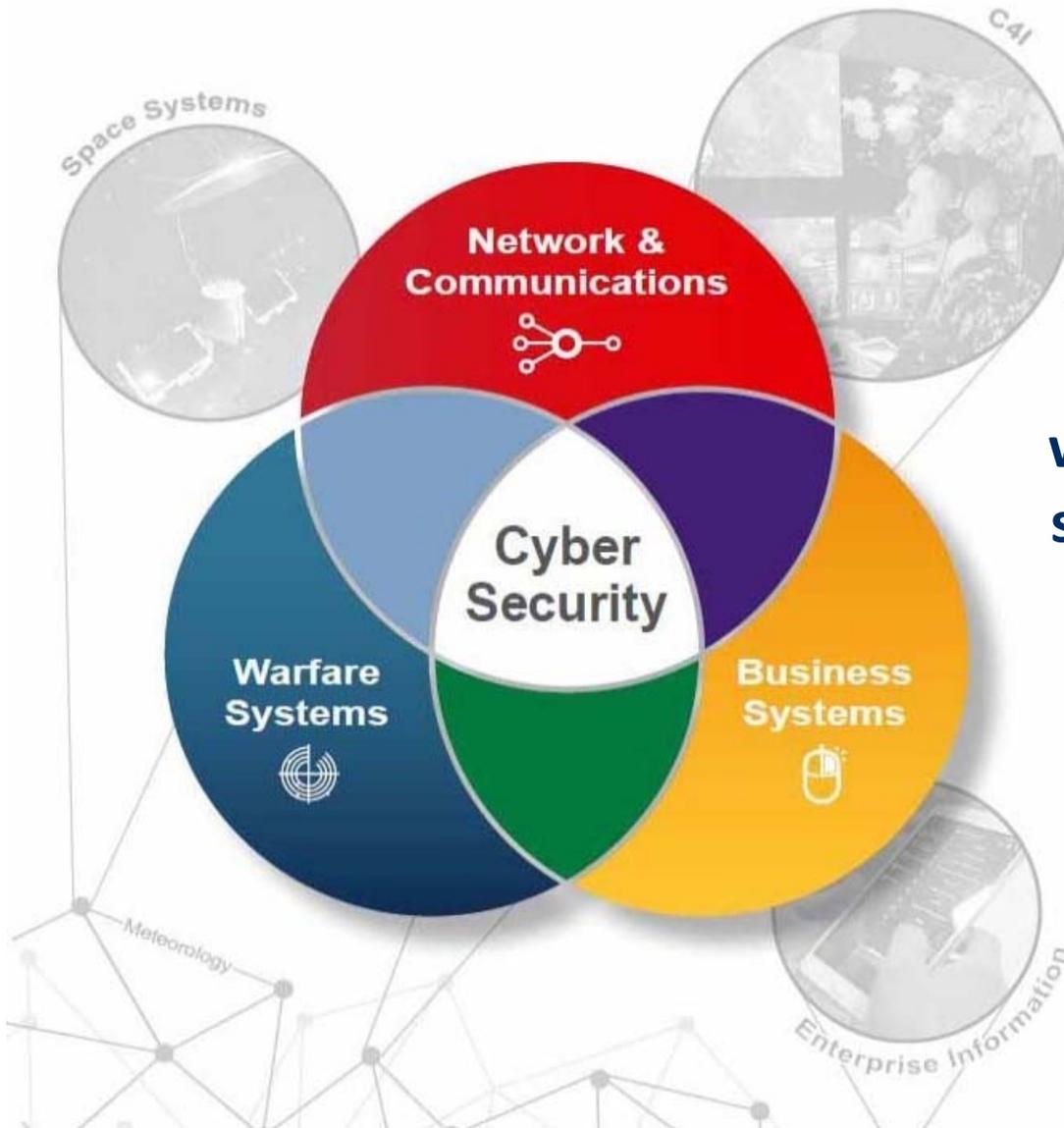


CYBER OPERATIONS

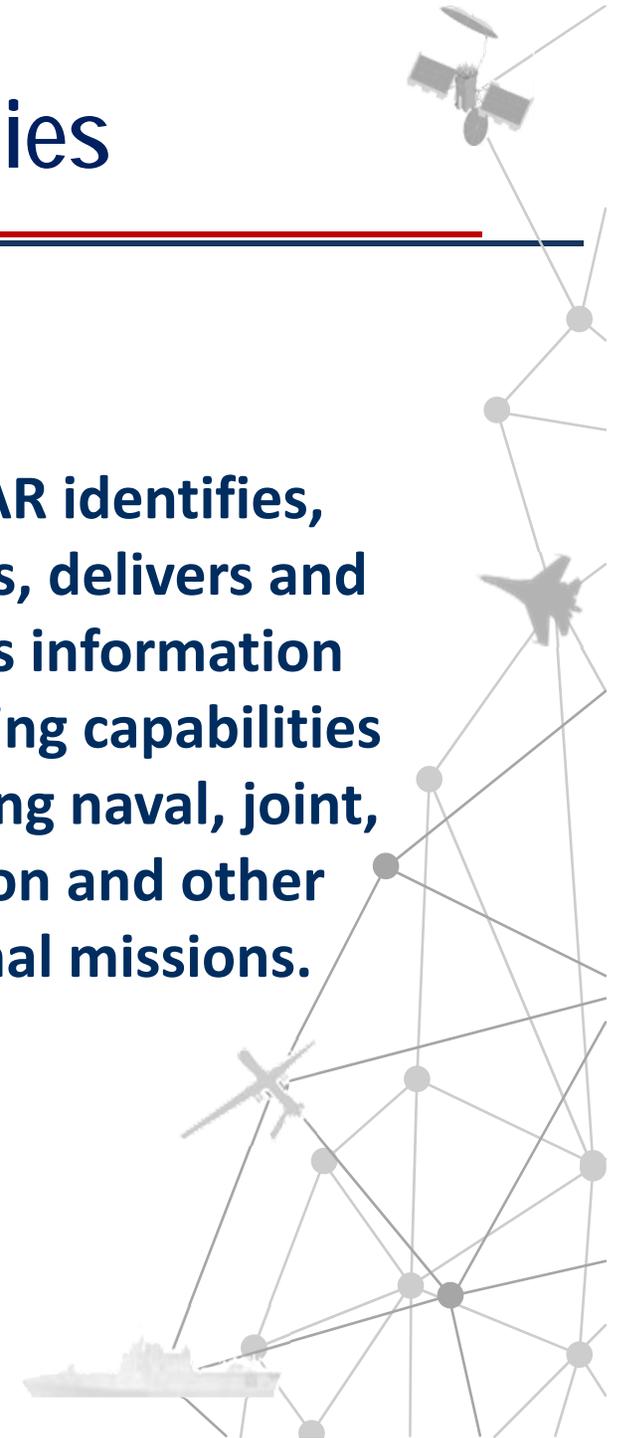
# SEABED TO SPACE



# SPAWAR Primary Capabilities

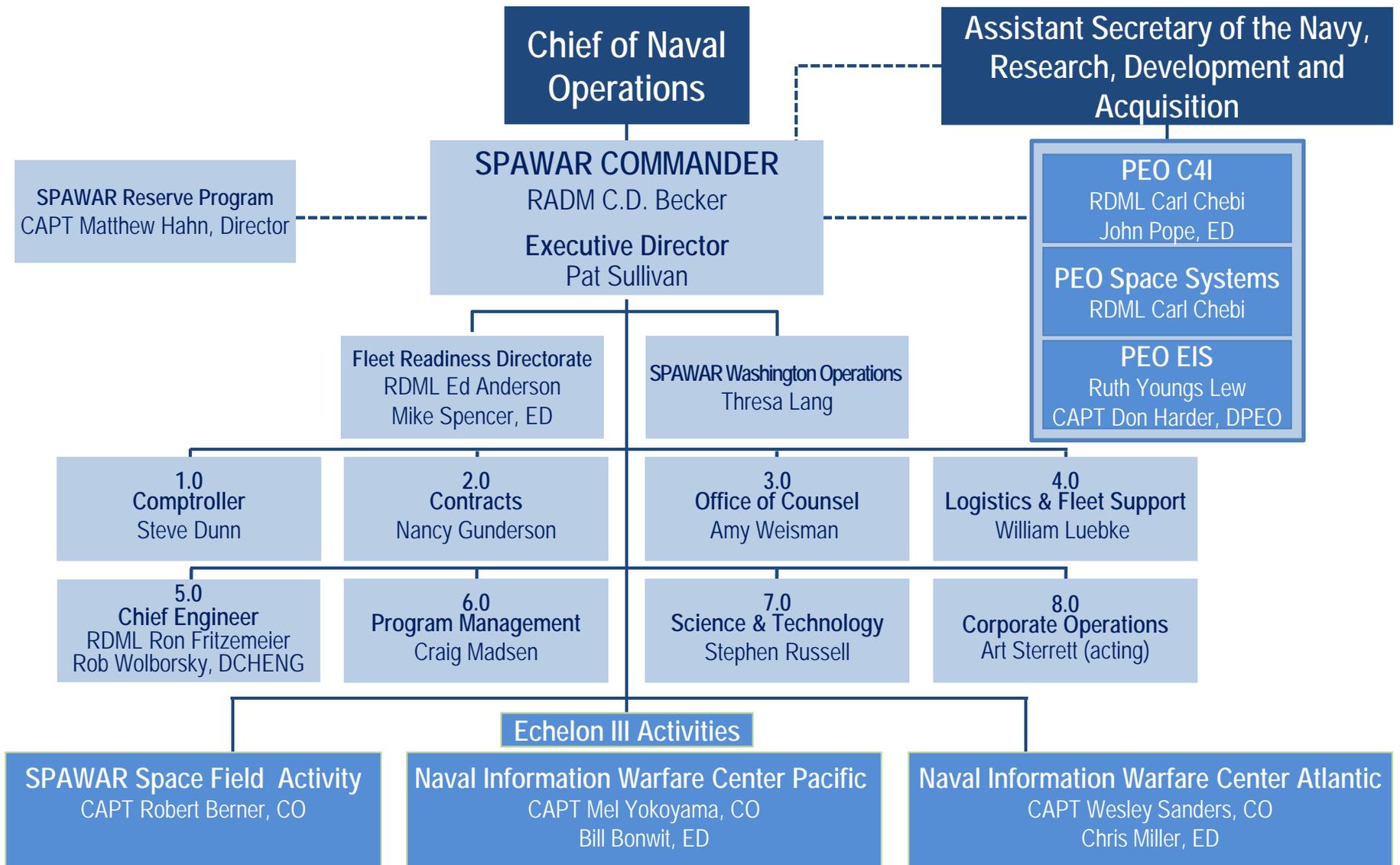


**SPAWAR identifies, develops, delivers and sustains information warfighting capabilities supporting naval, joint, coalition and other national missions.**



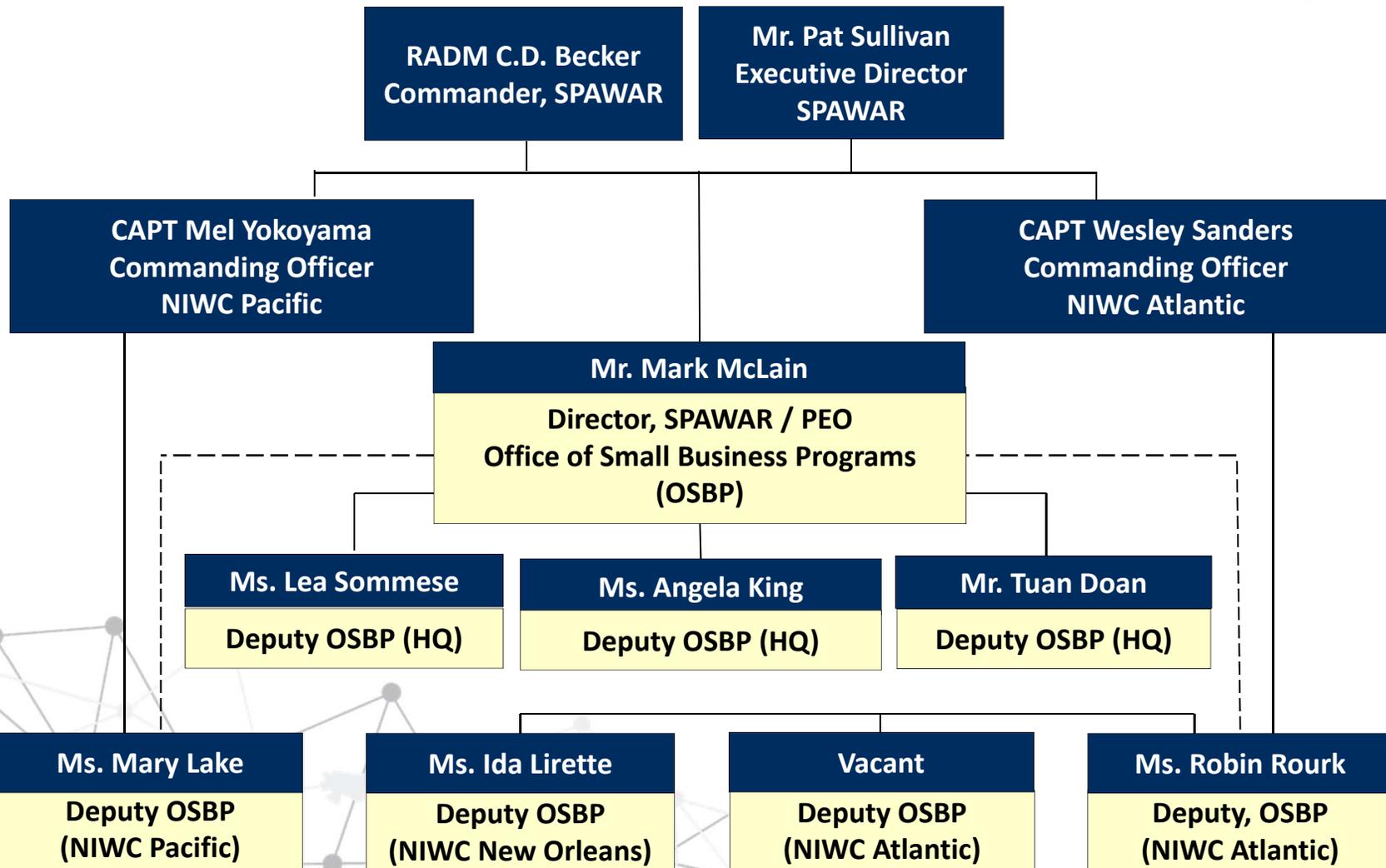


# SPAWAR Organization





# SPAWAR OSBP Organizational Overview





# Marketing to SPAWAR

## ▼ Are You Ready to Market to SPAWAR?

- Identify your Federal Supply Classification Code (product) or Service Code (service) at [https://www.acquisition.gov/PSC\\_Manual](https://www.acquisition.gov/PSC_Manual)
  - EX: 7021 Information Technology Central Processing Unit, Digital
  - EX: D302 IT and Telecom - Systems Development
- Identify your North American Industry Classification Standard (NAICS) Codes at <https://www.census.gov/eos/www/naics/>
  - EX: 334111 Electronic Computer Manufacturing
  - EX: 541512 Computer Systems Design Services
- Identify NAICS code Size Standard at <http://www.sba.gov/content/table-small-business-size-standards>
  - EX: 334111 1,250 number of employees
  - EX: 541512 \$27.5M average annual receipts preceding 3 years



# NAICS Code & PSC Information

- ▼ Ensure that the NAICS codes and Federal Supply codes and/or Service codes you select are also loaded under your profile in the System for Award Management (SAM).
- ▼ Acquisitions for supplies must be classified under the appropriate manufacturing or supply NAICS code, not under a Wholesale Trade or Retail Trade NAICS code (13 CFR 121.402)
- ▼ Size Standards based on annual receipts (services) are determined by the **concern's three most recently completed fiscal years**
- ▼ Size Standards based on number of employees are determined by the concern's **12 most recently completed calendar months** (not its calendar year)



# How to view SPAWAR Opportunities

- ▼ Register in Federal Business Opportunities at <https://www.fbo.gov>
- ▼ Register in SPAWAR e-Commerce Central at <https://e-commerce.sscno.nmci.navy.mil>
- ▼ Be a prime or subcontractor on the SEAPORT-e Multiple Award Contract at <http://www.seaport.navy.mil/>
- ▼ Interested SBIR/STTR solicitations for the DoD (including SPAWAR) go to <https://www.acq.osd.mil/osbp/sbir>
- ▼ Check out the SPAWAR Long Range Forecast on SPAWAR e-Commerce or on SPAWAR Small Business Web page at <http://www.public.navy.mil/spawar/Pages/SmallBusiness.aspx>



# Federal Business Opportunities (FBO.GOV)

▼ <https://www.fbo.gov>

The screenshot displays the FBO.GOV website interface. At the top, the navigation menu includes Home, Getting Started, General Info, Opportunities, Agencies, and Privacy. The main content area features a search bar with the text "Search more than 22,900\* opportunities." and a "Register Here" button. Below the search bar are several filter dropdowns: Posted Date (Last 90 Days), Set-Aside Code (Any), Place of Performance (Any State or Territory), Type (Any), Keyword / Solicitation #, and Agency. A "Search" button is located below the filters. To the right of the search bar, there is a "RECOVERY" section with a "SEARCH RECOVERY OPPORTUNITIES" button and a "SEARCH RECOVERY AWARDS" button. Below this, there is a section for "FBO RECOVERY REPORTS" with links for "Click here for Opportunities" and "Click here for Awards". Further down, there is a "SMALL BUSINESS EVENTS" section with a "SEARCH SMALL BUSINESS EVENTS" button and a "VENDOR COLLABORATION" section with a "VENDOR COLLABORATION" button. The bottom of the page contains three important notices: "SAM.gov REGISTRATION IS FREE", "ATTENTION: Agency users are responsible for properly uploading controlled, unclassified materials to FBO", and "Important Password Update".

**FEDBIZOPPS.GOV** Federal Business Opportunities

Home Getting Started General Info Opportunities Agencies Privacy

Search more than **22,900\*** opportunities. [Register Here](#)

Posted Date:  Set-Aside Code:

Place of Performance:  Type:

Keyword / Solicitation #:  Agency:

Additional criteria and multiple selections are available on the [advanced search form](#).  
*\* Notices posted within the last 90 days.*

**SAM.gov REGISTRATION IS FREE:** There is NO FEE to register, or maintain your registration, in the System for Award Management (SAM.gov). If you receive an email from a company claiming to represent SAM.gov, be cautious. If you get an e-mail from a company offering to help you register in SAM.gov asking you to contact them and pay them money, be cautious. These messages are not from the Federal Government. It is FREE TO REGISTER in SAM.gov for any entity.

**ATTENTION:** Agency users are responsible for properly uploading controlled, unclassified materials to FBO using the access control procedures for document packages and attachments detailed in the [FBO Buyers Guide](#). Do not upload ANY classified materials to FBO.

**Important Password Update** - Users and Interfacing Systems must reset their passwords as required every 90 days or the account will be disabled IAW GSA IT Security Policy, (CIO P 2100.1).

**RECOVERY**  
Locate actions funded by the American Recovery and Reinvestment Act.

**FBO RECOVERY REPORTS**

- Click here for **Opportunities**
- Click here for **Awards**

Learn more [about FBO recovery reports](#).

**SMALL BUSINESS EVENTS**  
[Learn more](#) about the Small Business Central Event Listing or [search now](#) for events.

**VENDOR COLLABORATION**  
FBO now contains the Vendor Collaboration Central Event Listing. [Learn more](#) or [search](#).



# FBO Information

- ▼ Federal Business Opportunities (FBO) is the mandatory procurement portal for all Federal Government contracting actions over \$25K with the exception of task and delivery orders off multiple award contracts.
- ▼ Register your firm and load your North American Industry Classification Standard (NAICS) codes, Product Service Codes (PSC) and keywords.
- ▼ Anytime an effort containing one of your codes or keywords is processed through FBO your firm will receive an e-mail letting you know that you have an opportunity to review.
  - The opportunity could be a request for a quote (RFQ), request for a proposal (RFP) or request for information (RFI) that could lead to the effort being set aside for small business.
- ▼ Within the opportunity there will be an optional link to view additional information on the effort which will take you to the agency's site.



# SPAWAR e-Commerce Central E-CC

▼ <https://e-commerce.sscno.nmci.navy.mil>

The screenshot shows the SPAWAR e-Commerce Central website. On the left is a navigation menu for SSC PACIFIC with various links. The main content area includes a welcome message, a 'Read Me First' section with links to 'System for Award Management' and 'D-U-N-S Number', a 'Vendors Users Guide' link, and a 'Register Here' callout. There are also sections for recommended Adobe Acrobat and WinZip versions, SSL certificate warnings, password reset instructions, and a news section.

**Navigation Menu (SSC PACIFIC):**

- VIEW by...
- [Special Notices](#)
- [Market Surveys](#)
- [Future Opportunities](#)
- [Open Solicitations](#)
- [Open BAAs](#)
- [Simplified Acquisition](#)
- [Small Business by Ty](#)
- [Under Evaluation](#)
- [Closed BAAs](#)
- [Awarded Contracts](#)
- [Solicitation Number](#)
- [BAAs By Number](#)
- [Posting Date](#)
- [FS Code](#)
- [NAICS Code](#)
- [Acquisition Type](#)

**Website Content:**

- Header:** Login | Lost Username/Password? | Register | Contact Us | Credits | Advanced Search | Solicitation Quick Search: [input] GO!
- Welcome:** A Message: "As the Navy..." for their C4I challenges. In response, we emphasize providing information solutions versus just information systems." [Read more](#)
- Browser Support:** The SPAWAR E-Commerce Central website is best viewed with Internet Explorer. In addition, submission of proposals and any other documents through E-CC works best with use of Internet Explorer. The use of other browsers besides Internet Explorer may result in delayed receipt or unsuccessful submission of documents. If you are using a non-Internet Explorer browser, you may want to begin transmission of electronic documents 2-3 days in advance to ensure timely submission. (This message is not an endorsement for Internet Explorer by the U.S. Navy and SPAWAR)
- Recommended Adobe Acrobat and WinZip versions:** Industry Partners: Adobe Acrobat XI Pro and WinZip 19.0. Later versions of these applications or any other applications are not recommended. For this reason, SPAWAR strongly recommends using those versions or earlier when creating your electronic proposals. The use of later versions may result in the inability to open the submitted files.
- Contact E-Commerce Central (E-CC):** [Vendors Users Guide](#) • Your resource for Doing business with SPAWAR
- Getting an SSL certificate security warning message when you connect to this website?** ---> You need to install the DoD root certificates in your browser. We have created instructions for Internet Explorer or you can use the process specific to your preferred web browser. [Root Certificate Install Instructions.doc](#) [DoD CA 3 Trusted Root.cer](#)
- Forgot your password?** ---> Use the on-line Password Reset. [Password Reset](#) [Retrieve Username](#)
- Need assistance with something else?** Please contact the SPAWAR Paperless Helpdesk by phone at 858-537-0644 or by email at [paperless.spawar@navy.mil](mailto:paperless.spawar@navy.mil). Our help desk hours of operation are:  
**Mon - Thurs** : 7:00am - 4:00pm Pacific  
**Fri** : 7:00am - 3:00pm Pacific
- News:** **UPDATED** [SPAWAR Systems Center Pacific \(SSC-Pacific\) Acquisition Strategy Decisions](#)  
[SPAWAR Systems Center Atlantic - Advanced Notification PPAB Report](#)  
[Space and Naval Warfare Systems Command's Long Range Acquisition Forecast, November 2018 Release \(Updated November 2018\)](#)  
[Other News...](#)
- Footer:** SPAWAR Space and Naval Warfare Systems Command | Accessibility/Section 508 | This is an official Department of the Navy web site. This system is subject to monitoring. Please review the [Privacy Policy](#) and [External Link Notice](#).



# SPAWAR e-Commerce Central E-CC Cont.

## ▼ New Acquisition Strategy Decisions & Forecast

The screenshot shows the SPAWAR e-Commerce Central website. A green box on the left highlights a 'News Item' with the following details:

- Close**
- [Subscribe](#) | [Unsubscribe](#)
- Date:** 05/03/2016 09:37:22 AM
- Title:** SPAWAR Systems Center Pacific (SSC-PAC) Acquisition Strategy Decisions
- Related WEB link:**
- Description:** Document Update: 4 May 2018  
The SSC-PAC Acquisition Strategy Decisions are a result of Solicited RFPs. This information Does Not Constitute a Pre-Solicitation Acquisition Strategy May Change.
- Modification Tracking**
- Created Date:** 05/03/2016
- Last Modified Date:** 05/10/2018

An annotation 'Click Here' with a green callout bubble points to the 'NEW Acq Strategy Decisions Update 5-4-2018.pdf' attachment. Below the attachment is a table:

<a href="#">NEW Acq Strategy Decisions Update 5-4-2018.pdf</a>	360 KB
<b>Total</b>	<b>360 KB</b>

The main content area of the website includes:

- Welcome**
- A Message from our Commander**
- Browser Support**
- Recommended Adobe Acrobat and WinZip versions.**
- Contact E-Commerce Central (E-CC) Support**
- Getting an SSL certificate security warning message when you connect to this website?**
- Forgot your password?**
- Need assistance with something else?**
- Mon - Thurs : 7:00am - 4:00pm Pacific**
- Fri : 7:00am - 3:00pm Pacific**
- News**
- UPDATED SPAWAR Systems Center Pacific (SSC-Pacific) Acquisition Strategy Decisions**
- SPAWAR Systems Center Atlantic - Advanced Notification PPAB Report**
- Space and Naval Warfare Systems Command's Long Range Acquisition Forecast, November 2018 Release (Updated November 2018)**
- Other News...**

An annotation 'SPAWAR Forecast' with a green callout bubble points to the 'Space and Naval Warfare Systems Command's Long Range Acquisition Forecast' news item.

At the bottom of the page, there is a footer with the SPAWAR logo, 'Space and Naval Warfare Systems Command', and 'Accessibility/Section 508'. A disclaimer states: 'This is an official Department of the Navy web site. This system is subject to monitoring. Please review the Privacy Policy and External Link Notice.'



# SPAWAR e-Commerce Information

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- ▼ SPAWAR e-Commerce is SPAWAR's procurement portal.
- ▼ Under the different tabs you will be able to view Headquarters, NIWC Atlantic and NIWC Pacific open solicitations, market surveys & future opportunities, special notices, open broad agency announcements and much more.
- ▼ Register your firm the same way you did in FBO, you will also receive an e-mail from our site letting you know that you have an opportunity to review.
- ▼ The SPAWAR Long Range Forecast (LRF) and NIWC Atlantic's and NIWC Pacific's new acquisition strategy decisions are posted in the news section as well to keep you informed.



# SEAPORT-e Multiple Award Contract

▼ <http://www.seaport.navy.mil/>

A screenshot of the SeaPort website homepage. The page has a dark blue header with the SeaPort logo on the left, the tagline "HARNESSING POWER, NAVIGATING CHANGE... TAKE THE HELM FOR PROFESSIONAL SERVICE SOLUTIONS" in the center, and a search bar on the right. Below the header is a navigation menu with links for Home, Buy, Sell, Learn, About Us, and Contact. The main content area contains three paragraphs of text, followed by the name and title of the Director of Contracts, Cindy R. Shaver, at the Naval Sea Systems Command.

 **HARNESSING POWER, NAVIGATING CHANGE...**  
TAKE THE HELM FOR PROFESSIONAL SERVICE SOLUTIONS

Search SeaPort

Home Buy Sell Learn About Us Contact

SeaPort-e<sup>®</sup> is the Navy's electronic platform for acquiring support services in 22 functional areas including Engineering, Financial Management, and Program Management. The Navy Systems Commands (NAVSEA, NAVAIR, SPAWAR, NAVFAC, and NAVSUP), the Office of Naval Research, Military Sealift Command, and the United States Marine Corps compete their service requirements amongst 2400+ SeaPort-e<sup>®</sup> IDIQ multiple award contract holders. The SeaPort-e<sup>®</sup> portal provides a standardized, efficient means of soliciting offers from amongst the diverse population of large and small businesses and their approved team members. All task orders are competitively solicited, awarded and managed using the SeaPort-e<sup>®</sup> platform. Since nearly 85% of its contract-holders are small businesses, the SeaPort-e<sup>®</sup> approach to acquiring services provides opportunity that fuels the Nation's engine of job growth

Simply stated, SeaPort-e<sup>®</sup> provides an efficient and effective means of contracting for professional support services and enhancing small business participation. I encourage you to navigate through this website to learn more about SeaPort-e<sup>®</sup> and our industry partners. The Navy conducts rolling admissions to allow new industry partners the opportunity to participate. Updates to the Rolling Admissions schedule are posted on this website.

As members of the Navy team, we are professional sailors and civilians - a diverse and agile force exemplifying the highest standards of service to our Nation, at home and abroad, at sea and ashore. With SeaPort-e<sup>®</sup>, you too can join our team of dedicated professionals committed to our Nation's Navy.

Cindy R. Shaver  
Director of Contracts  
Naval Sea Systems Command



# SEAPORT-e Information

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- ▼ SPAWAR uses the SEAPORT-e MAC for support services (non-mission product) requirements.
- ▼ SEAPORT-e is a NAVSEA IDIQ MAC vehicle that is used to acquire support services in 22 functional areas.
  - Currently, there are no more on ramps to this MAC planned however there are plenty of opportunities to partner with the current contract holders for subcontracting opportunities.
  - Visit the site for additional information.
- ▼ NGEN SEAPORT to be awarded for usage in 2019
  - Task orders can still awarded through 12/31/2019 on the current SEAPORT-e MAC



# SBIR / STTR Program

- ▼ SBIR/STTR solicitations for all the DoD are available at <https://www.acq.osd.mil/osbp/sbir/>



U.S. Department of Defense  
SMALL BUSINESS INNOVATION RESEARCH  
SMALL BUSINESS TECHNOLOGY TRANSFER



Home

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for Government

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DOD Broad Agency Announcements (BAA)

SBIR 18.2  
STTR 18.B

**OPEN**

FOR PROPOSAL  
SUBMISSION

Announcements close June 20, 2018 @ 8:00 PM ET

The DoD SBIR/STTR Help Desk is available Monday-Friday from 9:00 a.m. - 6:00 p.m. ET at 1-800-348-0787, or by email to the Help Desk at: [sbirhelp@bytecubed.com](mailto:sbirhelp@bytecubed.com).



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# SBIR/STTR Program Information

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- ▼ All DoD SBIR/STTR solicitations are available at <https://www.acq.osd.mil/osbp/sbir>
- ▼ Navy specific SBIR/STTR solicitations are available at: <https://www.navysbir.com/overview.htm>
- ▼ Navy SBIR/STTR POCs are available at <http://www.navysbir.com/pm-poc.htm>





# SPAWAR Long Range Forecast (LRF)

▼ <http://www.public.navy.mil/spawar/Pages/SmallBusiness.aspx>

The screenshot shows the SPAWAR website header with the Navy logo and navigation menu. The main content area features a paragraph about the Long Range Acquisition Forecast, a call to action 'You've got questions. We've got answers!', and an 'EMAIL US' button. A green callout bubble points to the 'SPAWAR Long Range Forecast' link in the 'Click any of the items below for more details:' section.

**AMERICA'S NAVY FORGED BY THE SEA**

**SPAWAR**

HOME ABOUT TEAM TECHNOLOGY NEWS LINKS CAREERS CONTACT US

### Space and Naval Warfare Systems Command (SPAWAR)

United States Code Title 15, Section 637(A) (12) (C), requires the Department of the Navy to prepare a three-year forecast of expected contract opportunities and make the forecast available to small businesses. This is the most recent release of SPAWAR's Long Range Acquisition Forecast. This forecast contains the known SPAWAR requirements (valued at \$150,000 or more, excluding MAC IDIQ task order awards other than SEAPORT). The forecast is informational only and does not constitute an offer or commitment by the Navy to fund, in whole or part, the opportunities referenced herein. This listing is not all inclusive and is subject to change. Vendors shall not contact any contracting or technical personnel regarding this information and all inquiries shall be submitted via email to [SPAWARSBO@navy.mil](mailto:SPAWARSBO@navy.mil).

*You've got questions. We've got answers!*

**EMAIL US**  
Your Questions

**FAQ**

SPAWAR Long Range Forecast

The Small Business program is a dynamic advocacy that provides training, advice and guidance to ensure quality solutions for Navy and Marine Corps acquisitions and maximizes contracting opportunities to small businesses.

<b>Points of Contact:</b> SPAWAR Headquarters: San Diego Phone: (619) 524-7701 Email: <a href="mailto:spawarsbo@navy.mil">spawarsbo@navy.mil</a> Fax: (619) 221-5521	<b>Click any of the items below for more details:</b> <a href="#">SPAWAR Long Range Forecast November 2018 (XLSX)</a> <a href="#">SPAWAR FY19 and FY20 Small Business Strategy (PDF)</a>
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# SPAWAR LRF Information

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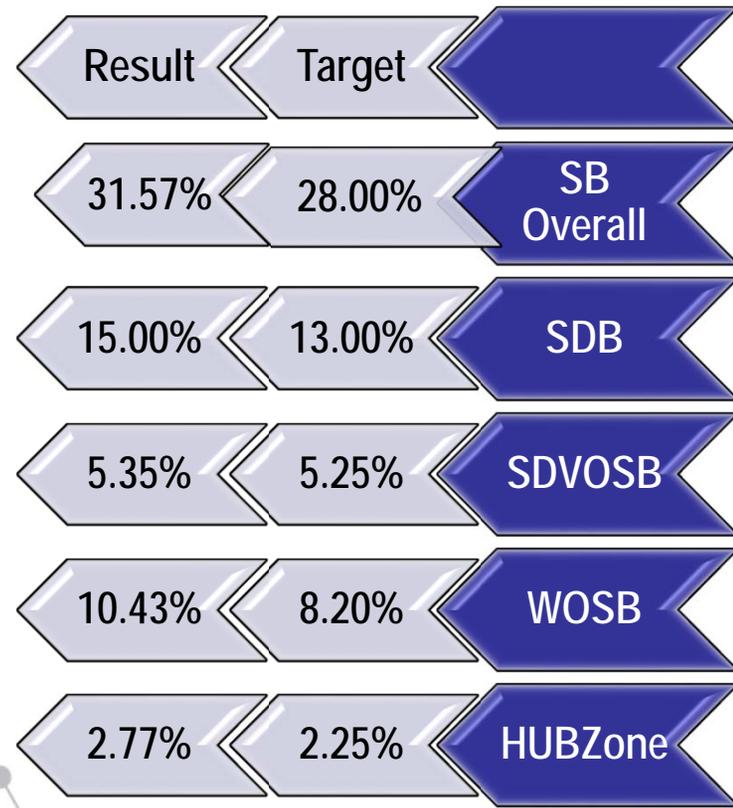
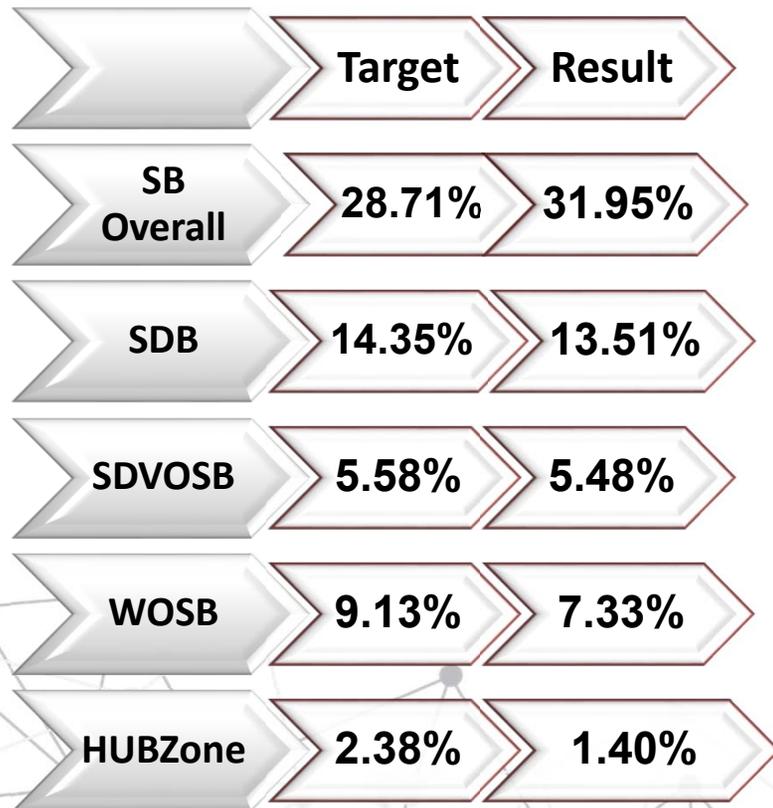
- ▼ LRF can be found on the SPAWAR OSBP corporate website at:  
<http://www.public.navy.mil/spawar/Pages/SmallBusiness.aspx>.
- ▼ The forecast is a combined SPAWAR forecast with opportunities for SPAWAR Headquarters, NIWC Atlantic and Pacific.
- ▼ The forecast is updated every six months (May & November) and includes task orders being competed against the SEAPORT-e multiple award contract vehicle.
- ▼ Additionally, the forecast is posted on the SPAWAR e-Commerce site under the News section.



# SPAWAR Small Business Achievements – Side by Side Comparison for FY17 & FY18

FY18

FY17



FY18 eligible \$/actions = \$5.052B/ 13,909

FY17 eligible \$/actions = \$4.840B/ 15,266



# Top 10 NAICS Awarded by Dollars FY18

NAICS	SB Size Standards in \$M	SB Size Standards in # Employees	Description	Action Obligated
541330	* \$38.5 / \$15	N/A	ENGINEERING SERVICES	\$2,480,925,352
334220	N/A	1,250	RADIO AND TELEVISION BROADCASTING AND WIRELESS COMMUNICATIONS EQUIPMENT MANUFACTURING	\$850,424,089
541512	\$27.5	N/A	COMPUTER SYSTEMS DESIGN SERVICES	\$380,783,605
334290	N/A	750	OTHER COMMUNICATIONS EQUIPMENT MANUFACTURING	\$349,976,481
541511	\$27.5	N/A	CUSTOM COMPUTER PROGRAMMING SERVICES	\$152,251,965
334511	N/A	1,250	SEARCH, DETECTION, NAVIGATION, GUIDANCE, AERONAUTICAL, AND NAUTICAL SYSTEM AND INSTRUMENT MANUFACTURING	\$145,905,795
541519	* \$27.5	* 150	OTHER COMPUTER RELATED SERVICES	\$120,562,641
334111	N/A	1,250	SEARCH, DETECTION, NAVIGATION, GUIDANCE, AERONAUTICAL, AND NAUTICAL SYSTEM AND INSTRUMENT MANUFACTURING	\$105,546,771
541715	N/A	1,000	RESEARCH AND DEVELOPMENT IN THE PHYSICAL, ENGINEERING, AND LIFE SCIENCES (EXCEPT NANOTECHNOLOGY AND BIOTECHNOLOGY)	\$103,391,263
511210	\$38.5	N/A	SOFTWARE PUBLISHERS	\$85,941,009



# Top 10 Small Business NAICS Awarded by Dollars FY18

NAICS	SB Size Standard in \$M	SB Size Standards in # Employees	Description	Action Obligated
541330	* \$38.5 / \$15	N/A	ENGINEERING SERVICES	\$928,456,343
334220	N/A	1,250	RADIO AND TELEVISION BROADCASTING AND WIRELESS COMMUNICATIONS EQUIPMENT MANUFACTURING	\$204,560,544
541519	* \$27.5	* 150	OTHER COMPUTER RELATED SERVICES	\$103,530,497
541512	\$27.5	N/A	COMPUTER SYSTEMS DESIGN SERVICES	\$61,305,239
541715	N/A	1,000	RESEARCH AND DEVELOPMENT IN THE PHYSICAL, ENGINEERING, AND LIFE SCIENCES (EXCEPT NANOTECHNOLOGY AND BIOTECHNOLOGY)	\$36,214,693
** 443120	** \$32.5	N/A	COMPUTER AND SOFTWARE STORES	\$35,523,527
541511	\$27.5	N/A	CUSTOM COMPUTER PROGRAMMING SERVICES	\$34,835,283
541712	N/A	1,000	RESEARCH AND DEVELOPMENT IN THE PHYSICAL, ENGINEERING, AND LIFE SCIENCES (EXCEPT BIOTECHNOLOGY)	\$32,296,835
511210	\$38.5	N/A	SOFTWARE PUBLISHERS	\$29,717,688
334111	N/A	1,250	ELECTRONIC COMPUTER MANUFACTURING	\$24,035,974



# NAICS Code / Size Standard Asterisk Explanation

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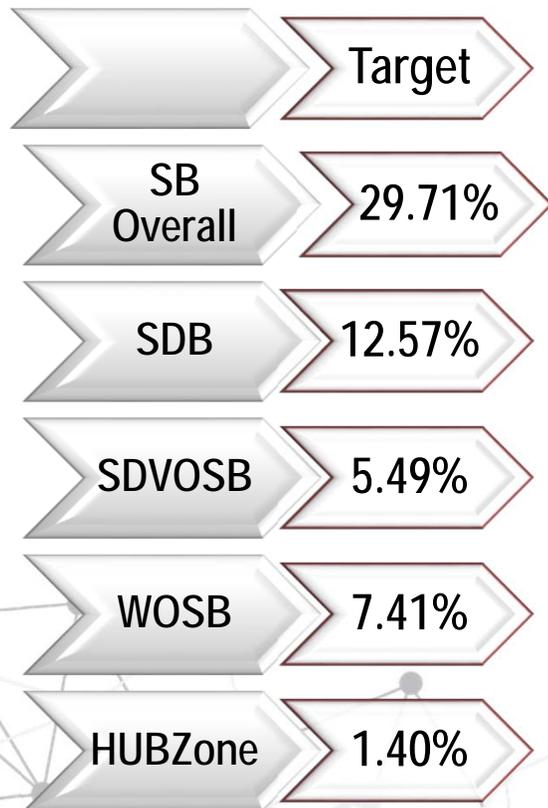
- ▼ \* Dependent on the procurement
- ▼ \*\* NAICS code 443120 Computer and Software Stores was replaced by NAICS code 443142 Electronic Stores in 2012 and has a size standard of \$32.5M



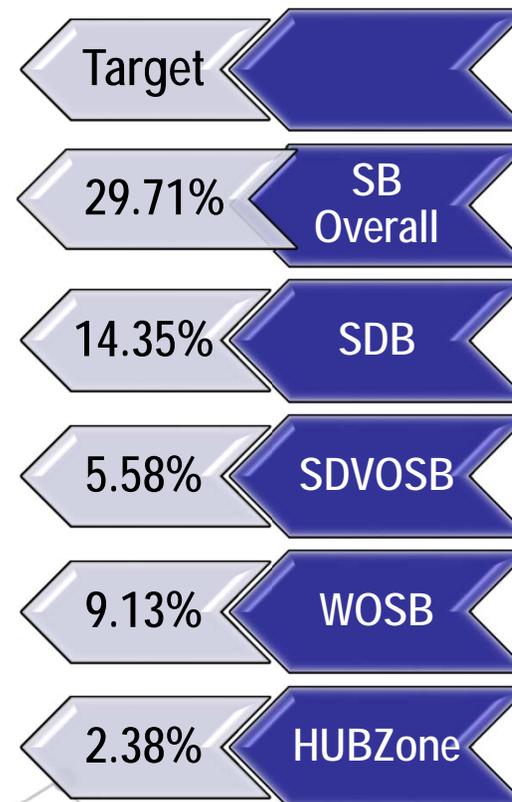


# SPAWAR Small Business Targets for FY19

FY19



FY18

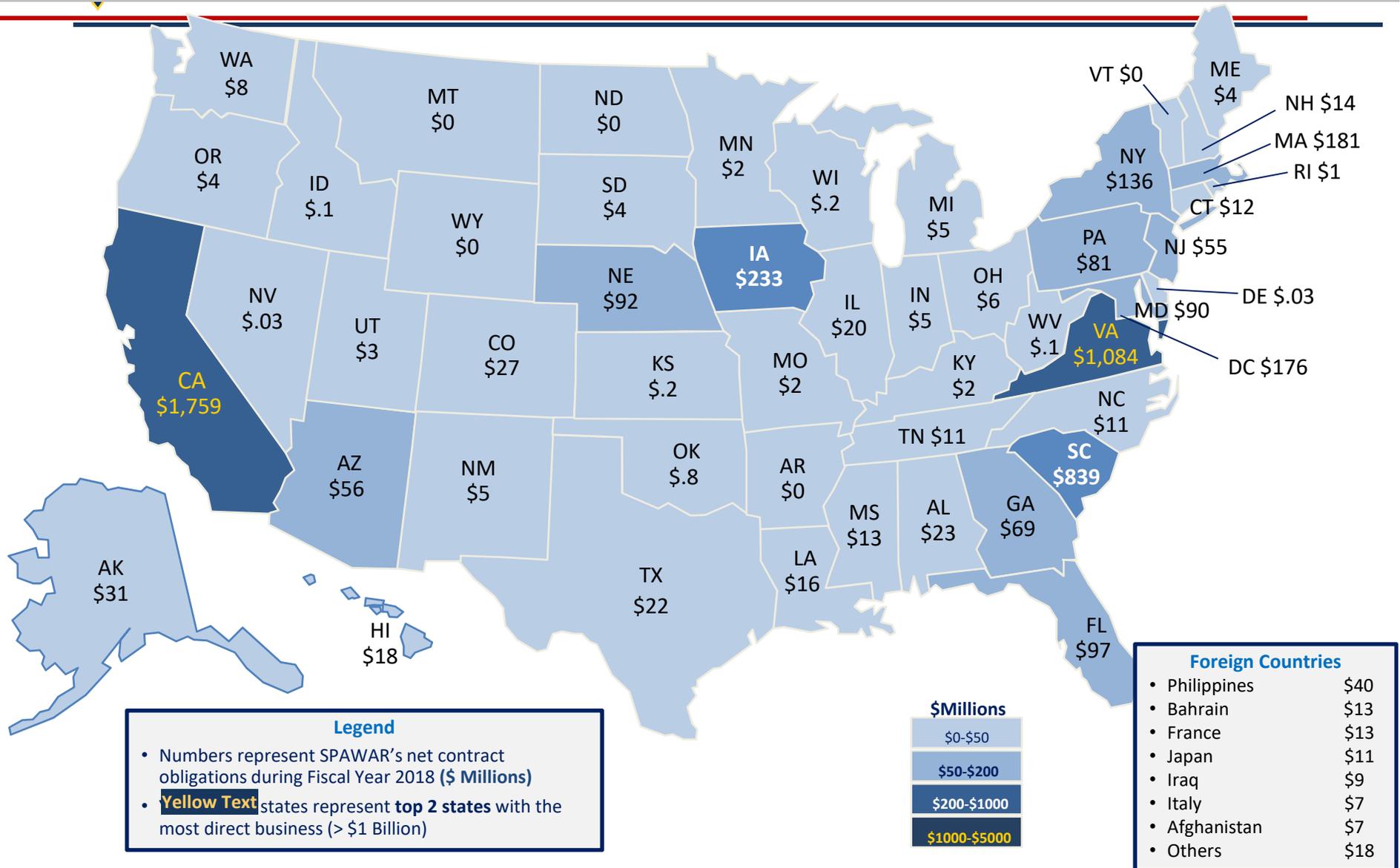


Targets are a percent of obligated dollars



# SPAWAR CONTRACTS BY STATE

## FY 2018 TOTAL OBLIGATIONS: \$5,339 MILLION



Source: FPDS-NG as of 11/5/18



# Small Business Programs – Sole Source Authorities

## 8(a) Business Development Program

[FAR 19.805-1](#)



- No J&A for awards under thresholds:
  - \$7M for manufacturing NAICS
  - \$4M all other NAICS
- SBA offer letter should document rationale above thresholds up to \$22M
- J&A required above \$22M
- SBA may accept sole source requirements above thresholds for concerns owned by an Indian tribe or an Alaskan Native Corporation [FAR 19.805-1(b)(2)] or a Hawaiian Native Organization [DFARS 219.805-1]

## Historically Underutilized Business Zone (HUBZone)

[FAR 19.1306](#)



- J&A required
- Estimated value exceeds SAT
- Thresholds:
  - < \$7M for manufacturing NAICS
  - < \$4M all other NAICS
- No reasonable expectation of 2 or more HUBZones
- HUBZone set-asides must be considered before HUBZone sole source awards
- Not being performed by an 8(a) or accepted under the 8(a) program

## Service-Disabled Veteran-Owned Small Business (SDVOSB)

[FAR 19.1406](#)



- J&A required
- Thresholds:
  - < \$6.5M for manufacturing NAICS
  - < \$4M all other NAICS
- No reasonable expectation of 2 or more SDVOSBs
- SDVOSB set-asides must be considered before SDVOSB sole source awards
- Not being performed by an 8(a) or accepted under the 8(a) program

## Women-Owned Small Business (WOSB) and Economically Disadvantaged Women-Owned Small Business (EDWOSB)

[FAR 19.1506](#)



- J&A required
- NAICS assigned must be authorized under WOSB / EDWOSB program
- Thresholds:
  - < \$6.5M for manufacturing NAICS
  - < \$4M all other NAICS
- No reasonable expectation of 2 or more WOSBs / EDWOSBs
- Not being performed by an 8(a) or accepted under the 8(a) program
- Apparent successful offeror files eligibility documents [FAR 19.1503(c)]



# SPAWAR Small Business Contact Information

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## ▼ Naval Information Warfare Center (NIWC) Atlantic OSBP

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