

NIWC Atlantic

Delivering information warfare solutions that protect national security.

Naval Information Warfare Center (NIWC) Atlantic is a Navy engineering and Information Technology (IT) command and part of the Naval Research and Development Establishment (NR&DE).

We develop and deliver capabilities that expand our information warfare advantage. Includes: communication systems (radios), networking systems (routers/switches), cyber operations (red team/forensics/ network defense), intelligence, surveillance, reconnaissance (sensors/decision support applications), business systems (benefits/personnel) and information security.

Mission

Serve our nation by delivering Information Warfare solutions that protect national security.

Vision

WIN THE INFORMATION WAR

Key Capabilities

- Surface Ship and Submarine C4I test and integration facilities
- NIWC Atlantic National Security Operations Center/DoD Cyber Red Team
- Cyber Forensics Criminal Investigations Laboratory
- Cyber Computer Network Defense Laboratory
- DoD Component Enterprise Data Center
- Commercial and DoD Satellite Communications production and installation
- Vehicle C4I systems integration, testing and production
- Electromagnetic Interference and Electromagnetic Compatibility testing
- Global Distance Support Help Desk
- Air Traffic Control systems development and installation
- Marine Corps Installations Command Electronic Security Systems

By the Numbers (FY18)

- \$2.93B Total Obligation Authority
- \$1.6B Total Obligations
- \$3.5M average ceiling / task order award
- \$787K average obligated / task order award
- 41% Total Small Business
- 400+ Small Businesses
- 91% Competition



NIWC Atlantic Small Business Office

Providing the direction and resources needed for small businesses to participate in the critical information warfare capabilities for the Warfighter.

Visit the Department of Navy Office of Small Business Programs (OSBP) and the NIWC OSBP websites for helpful information.
<https://www.public.navy.mil/navwar/Atlantic/Pages/ForIndustry.aspx>

NIWC's websites:

NIWC Atlantic:

- <https://www.public.navy.mil/navwar/Atlantic/Pages/Home.aspx>
- Upper right: Industry Partner Community, Learn More

NIWC Pacific:

- <https://www.public.navy.mil/navwar/NIWC-Pacific/Pages/default.aspx>
- Lower right corner: "Doing Business with US" icon.

NAVWAR Headquarters:

- <https://www.public.navy.mil/navwar/Pages/default.aspx>

Requirements are advertised at:

- <https://e-commerce.sscno.nmci.navy.mil> Under NIWC Atlantic you will find our Long Range Acquisition Forecast and Task Order Forecast, solicitations, market surveys and special notices.
- <http://www.seaport.navy.mil> website is for the Seaport NxG contract vehicle.

Small business outreach activities:

- Small Business and Industry Outreach Initiative (SBOI) symposium providing NIWC Atlantic speakers and networking opportunities. This event is held in Charleston, SC; New Orleans, LA and Norfolk, VA.
 - In the Charleston and New Orleans area the event is hosted by the Charleston Defense Contractor's Association (CDCA) <http://www.charlestondca.org>
 - In the Tidewater area, the event is hosted by the Tidewater Association of Service Contractors (TASC) <http://tasc-tgic.org>

The Contracts Industry Council (CIC) is a forum for exchange of ideas to improve solutions that enable information warfare capabilities to the Warfighter

Contracts Industry Council Representatives:

- Camila Anderson canderson@patricioenterprises.com
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- Robin Rourk, Deputy Director, OSBP — robin.rourk@navy.mil
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Frequently Asked Questions

Q: Where do I find information such as NIWC Atlantic Organization Charts – Departments and Competencies and other information?

A: <https://www.public.navy.mil/spawar/Atlantic/Pages/AboutUs.aspx>

Warfighting Departments (Formally Portfolios)

- **Fleet C4I and Readiness Department:** Ensuring information warfare superiority through collaboration, alignment and engineering excellence.
 - Charlie Adams, SSTM; Department Head
- **Expeditionary Warfare (ExW) Department:** Rapidly delivering C4ISR, Cyber and IT systems and engineering services to meet the information warfare needs of the Marine Corps and Special Operations Command.
 - Kevin Charlow, SSTM; Department Head
- **Enterprise Systems Department:** Rapidly identify and implement affordable Enterprise IT solutions by promoting innovation, developing our personnel, and forming strategic partnerships across NIWC Atlantic and with our customers.
 - Patrick Fitzgerald, SSTM; Department Head
- **Shore C2ISR and Integration Department:** Engineering and fielding systems supporting operational forces overseas and readiness missions stateside.
 - Bruce Carter, SSTM; Department Head
- **Science and Technology Department:** Researching, prototyping and managing advanced technology development ensuring technical superiority
 - Suzanne Huerth, Ph.D, SSTM, Chief Technology Officer; Department Head
- **Information Warfare Research Project (IWRP) Consortium:** Focusing on underlying technologies that advance Naval Information Warfare Capabilities through a consortium that can support research, development and prototyping
 - www.theiwrp.org

Q: What do I need to do to get started?

A: <https://www.secnav.navy.mil/smallbusiness/Pages/default.aspx> and <https://www.public.navy.mil/spawar/Atlantic/Pages/ForIndustry.aspx> websites for Department of Navy OSBP and the NIWC OSBP.

Q: What other resources are available to me?

A: NIWC Small Business Office Team – We operate as the NIWC Atlantic advocate for small business and we offer one-on-one counseling . See page one for Charleston and New Orleans Office contact information.

- Small Business Administration Office <http://www.sba.gov>
- Procurement Technical Assistance Centers <http://www.aptac-us.org/>
- Small Business Development Center – search for each states SBDC at <https://www.sba.gov/tools/local-assistance/sbdc>
 - South Carolina <https://www.scsbdc.com/>
 - Louisiana <https://www.lsbdc.org/>
 - Virginia <https://www.virginiabdc.org/>

Q: Where do I find information about SEAPORT?

A: <http://www.seaport.navy.mil> the home of all Official SeaPort information, including the solicitation, industry briefs and other notices to industry. Please check the website frequently for the latest information.

Q: Where can I find products & services information?

A: <https://www.public.navy.mil/spawar/Atlantic/Pages/AboutUs.aspx> (Right Click Technology Header)

1. **Communications:** Our communications solutions include a full range of wired networks, wireless networks and telephony products and services for mobile, fixed and enterprise level systems.
Primary products and services areas:
 - Networks and Wireless Networks
 - Telephony
2. **Intelligence Collection and Processing:** Command and Control (C2) requires actionable data that is timely, reliable and relevant to the current situation. Collecting and processing data requires specialized equipment and software.
Primary products and services areas:
 - Collection
 - Processing
3. **Information Management:** Information management allows the naval warfighter to gain information superiority and support strategic and tactical decision makers.
Primary products and services areas:
 - Air Traffic Control
 - Data Integration and Display
 - Data Architecture
 - Physical and Electronic Security Systems
 - System Security and Integrity
 - Enterprise Services
4. **Business Information Systems:** Business information systems provide Navy, other DoD components and federal agencies with data-centric knowledge and automated capabilities that enable Information Dominance in support of their non-tactical mission requirements.
Primary products and services areas:
 - Manpower, Personnel and Distribution
 - Logistics
 - Medical
 - Business Operations
5. **Integrated Platforms:** Platform integration provides the end user with a combined system that performs the mission in its intended environment.
Primary products and services areas:
 - Maritime - Surface
 - Maritime - Submarine
 - Ashore - Vehicle
 - Ashore - Fixed
 - Air
 - Enterprise
6. **Logistics Management:** Logistics management provides the products and services required to field and maintain warfighter systems and readiness, including in-service support, repair and material as well as material readiness conditions for the fleet.
7. **Research & Development, and Emerging Research:** Emerging research solutions include a full range of basic and applied research products and services.

Q: Does NIWCs participate in the Small Business Innovative Research (SBIR) Program?

A: Yes.

- NIWCs and other DoN SBIR/STTR POC are available at <http://www.navysbir.com/pm-poc.htm>
- All DoD SBIR/STTR solicitations are available at <https://www.acq.osd.mil/osbp/sbir>
- Department of Navy <http://www.navysbir.com/overview.htm> and/or <http://www.secnav.navy.mil/smallbusiness/Pages/sbir-sttr.aspx>
- FEDERAL Service Desk <https://www.fsd.gov/fsd-gov/>