



Naval Information Warfare Center Atlantic

Small Business COVID-19 Update

Charleston Defense Industry Association
**Small Business and Industry Outreach
Initiative Virtual Symposium**

7 May 2020

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DOD Small Business COVID-19 Resources

- ▼ DOD OSBP ..”Continues to fight for small businesses in the face of COVID-19” Ms. Amy Murray (Director, DOD OSBP)
 - <https://business.defense.gov/COVID-19-SMALL-BUSINESS-RESOURCES/>
 - Paycheck Protection Program (PPP)
 - Report a change in Operations Due to COVID-19
 - Progress payment rates
 - Memos for the Defense Industrial Base
 - DOD industry portal for defense industry to share creative ideas with federal agencies to combat the virus.
 - <https://www.afwerx.af.mil/coronavirus.html>



DOD COVID -19 Resources

- ▼ DoD CIO telework guidance and CIO COVID-19 website:
<https://public.cyber.mil/covid19/>
 - Dos and Don'ts Network Utilization and Cybersecurity
 - Training
- ▼ DAU Defense Small Business Series:
<https://www.dau.edu/p/dau-webcasts>
 - Topics have included Foreign Investment
 - Next Event – 6 May
- ▼ Reminder!!
There is only one official site and its free:
<https://beta.sam.gov/>



Small Business Industrial Base Survey (COVID-19)

- ▼ DOD A&S and NDIA conducted a survey to determine impacts on current operations and projections of future impacts
 - Survey issued 23 March and closed 10 April with over 750 responses received
 - Major finding was projected impact to revenue
- ▼ Small Business Survey Results can be found:
<https://www.ndia.org/meetings-and-events/coronavirus>
- ▼ Top Three Policy Recommendations
 - Past Performance: DOD should consider creating mechanism for denoting contract performance that occurs during the crisis
 - Continued Contracting: DOD should pursue hosting virtual small business events to ensure that SB are able to market new products
 - Accelerated Payments: Payments to SB to 15 days or less
 - Follow on survey coming

Navy Strengthens Defense Industrial Base with New Small Business Funding Opportunity

Leverage and sustain R&D industrial base AND attract new Small Business partners through SBIR and STTR Programs:

- ▼ A new BAA, titled DON SBIR FY20.4, will close on May 28. It seeks proposals from innovative small businesses and startups for high-impact, scalable technologies that address both naval reqmts. and the needs of the commercial market. Areas of interest to the Navy and Marine Corps:
 - Modernization and sustainment (maintenance and repair of military assets)
 - Digital logistics (security, analysis, mgmt. and flow of digital information and data)
 - Deployable manufacturability (rapid, on-demand manufacturing of deployable systems supporting diverse payloads and missions)
 - Resilient communications (expanded communications capabilities for fast, coordinated response during a global crisis)
- ▼ BAA FY20.4 is just one facet of a broader DON SBIR/STTR effort to sustain the defense industrial base during the COVID-19 response, by awarding more than \$250 million in funding over the next 90 days.
- ▼ SBIR provides the Navy and Marine Corps with innovative advances in technology created by small businesses—while STTR transitions products developed by both small businesses and research institutions.

Learn more about the DON SBIR/STTR programs and BAA FY20.4 at <https://www.navysbir.com>.

[View online:

<https://www.dvidshub.net/news/368580/navy-strengthens-defense-industrial-base-with-new-small-business-funding-opportunity>]

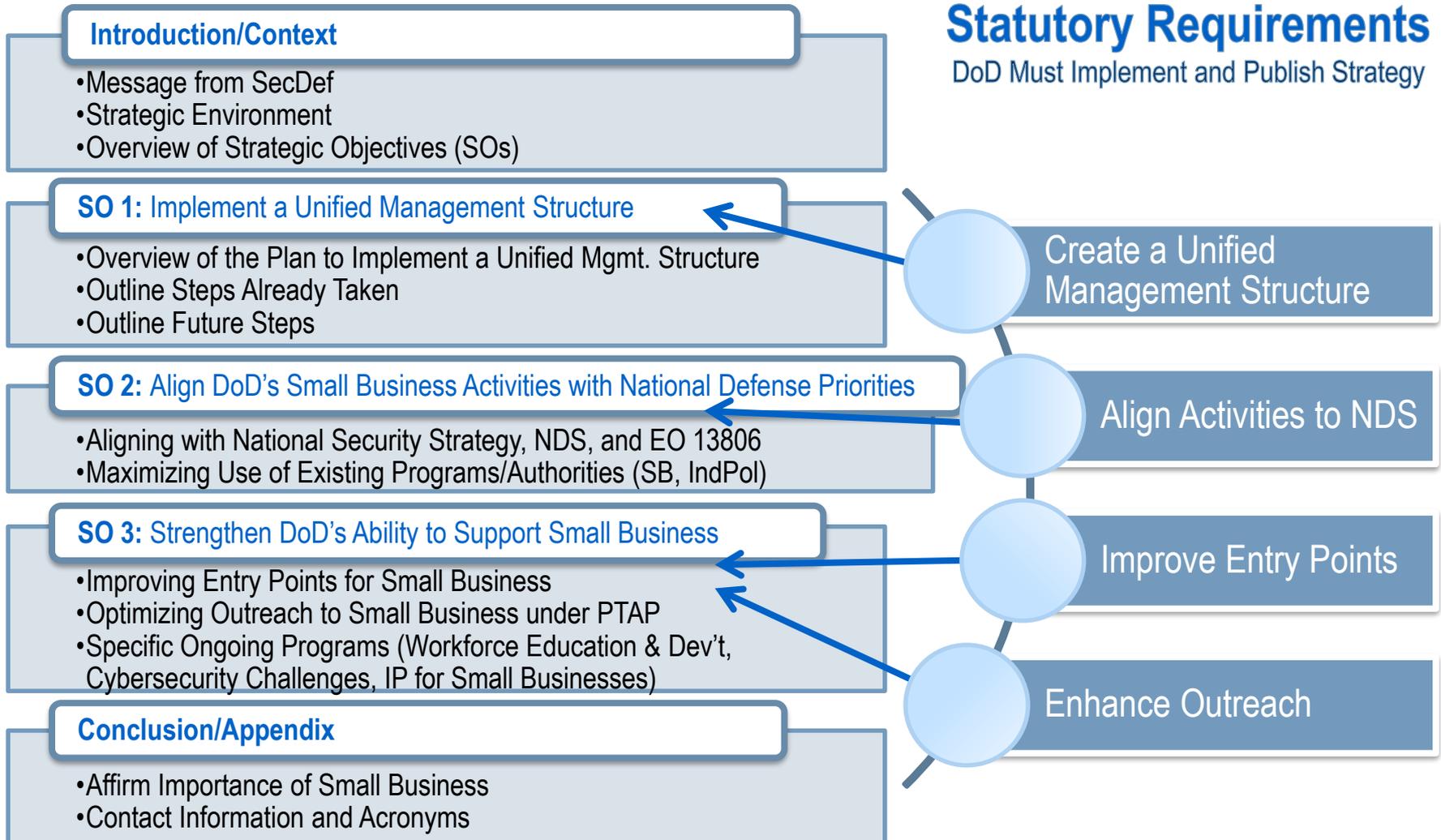
DOD Small Business Strategy

<https://business.defense.gov/Portals/57/Documents/Small%20Business%20Strategy.pdf?ver=2019-11-19-115847-510>

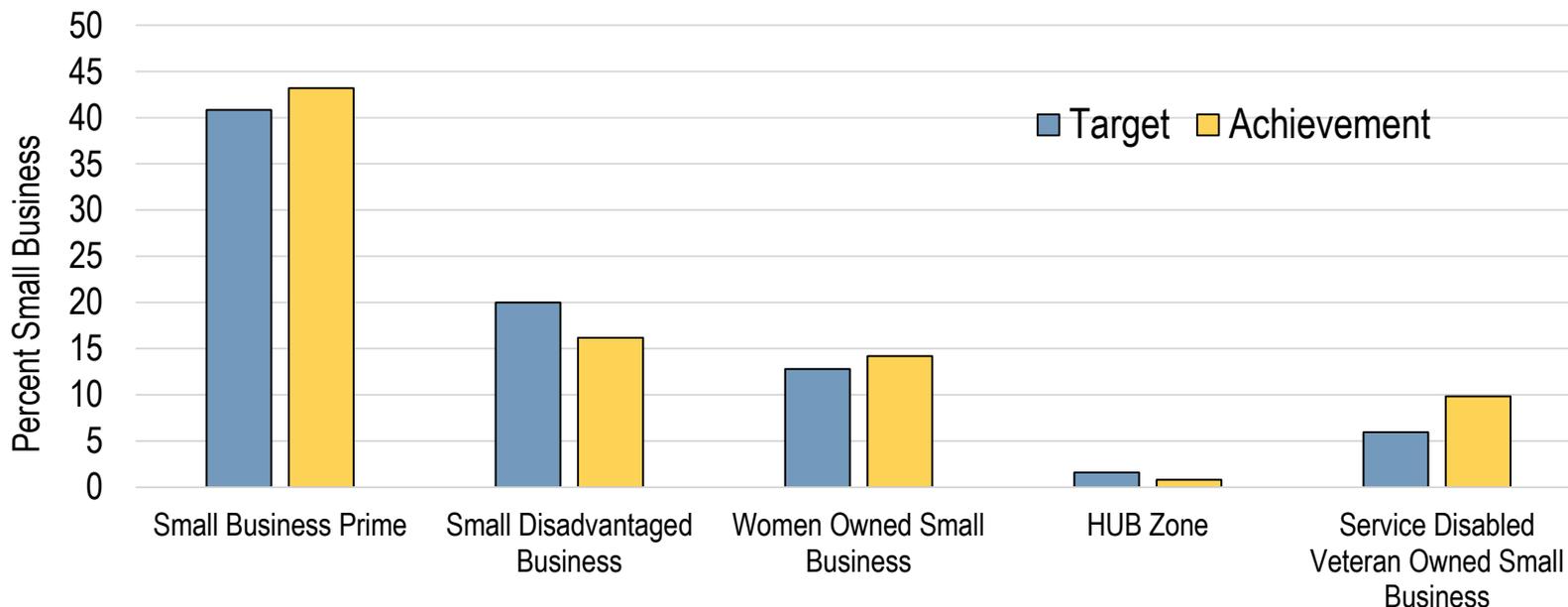
Strategy Outline

Statutory Requirements

DoD Must Implement and Publish Strategy



FY20 Small Business Targets and Achievements



27 April 2020	SB	SDB	WOSB	HUB Zone	SDVOSB
Dollars obligated	\$361,263,637.	\$135,182,473	\$118,600,072	\$6,668,457	\$82,283,531
Target	40.83%	20%	12.78%	1.57%	5.94%
Achievement	43.2%	16.17%	14.18%	.80%	9.84%