Space and Naval Warfare Systems Center Atlantic
Contracts Update

Tidewater Association of Service Contractors
Industry Outreach Initiative
11 October 2018

Mr. Steve Harnig
SSC Atlantic
Chief of the Contracting Office
Overview

▼ PALT

▼ Section 233 and other Thresholds

▼ Industry Forecast

▼ Rapid Acquisitions – IWRP
Driving to Meet Need-By-Dates (NBD) and PALT data as of 09/14/2018

<table>
<thead>
<tr>
<th>Fiscal Year</th>
<th>Need-By-Dates Met</th>
<th>EADs * (PALT) Met</th>
<th>Actions Completed</th>
<th>Dollars Obligated</th>
</tr>
</thead>
<tbody>
<tr>
<td>FY16</td>
<td>43%</td>
<td>71%</td>
<td>7,099</td>
<td>$1.9B</td>
</tr>
<tr>
<td>FY17</td>
<td>48% ▲</td>
<td>81% ▲</td>
<td>6,164</td>
<td>$1.6B</td>
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<tr>
<td>FYTD18</td>
<td>53% ▲</td>
<td>84% ▲</td>
<td>4,523</td>
<td>$1.3B</td>
</tr>
</tbody>
</table>

* EAD = Estimated Award Dates

BLUF: The Contracts Competency has significantly improved since FY16

▼ Since implementing strategy and standardized FY Planning:
- NBDs Met have *improved* by 10%
- EAD (PALT) Met has *improved* by 13%

▼ Average PALT Times have *improved* for 91% of workload executed
- Modifications (Funded) PALT is *7 days faster* than in FY16
- Modifications (Text) is *19 days faster* than in FY16
- Supply MAC is *15 days faster* than in FY16
SSC Atlantic Available Contracts

Internal Contracts for Capability Delivery

Cyber Mission Systems, Kits and Supplies SBSA MAC
- Mobile C4I Systems
- Shipboard and Shore Communications Systems
  - ISR Systems
  - Stand-Alone Kitting

C4ISR Integration, Kitting and Cable Supplies SAC
- Corporate Production

Tagging Tracking and Locating Equipment MAC

Niche Supply Contracts

Internal Contracts for Specialty Services & SCI Access

Cyber Mission Engineering MAC
- ISR System Support
  - Cyber Ops
- Intel Data Analytics

Cyber Mission Assurance MAC
- Cyber Security
- SCI Network Support
- Other SCI related services

Mgmt & Business Analytics SAC
- PM/FM
- SAnDS
- ERP Access

Niche Service Contracts

External Government wide Acquisition Contract (GWAC) for GENSER Services, Solutions and Supplies

External GWACs
- Navy - SeaPort-e
- Air Force NETOPS
- Army - ITES 2/3 (S)
- DISA - Encore II/III
  - DTIC - SNIM
  - NIH – CIO-SP3
- GSA – Alliant, Stars, Sched 70…
- NASA – SEWP V
  - NIH – CIO-CS
SSC Atlantic Thresholds

- J&As and FOEs $13.5M - $93M = STRL SES (i.e. SSC LANT ED) approval

- D&F for single award task or delivery order contracts under $112M waived for STRLs

- MOPAS-S and STRAPs up to $250M = SSC LANT CCO approval

- Micro-purchase threshold increased to $10K as an STRL

- Simplified Acquisition Threshold increased to $250K

- SSC LANT approval of BCMs up to $75M

1. FY2017 NDAA, Section 233
2. Exception: Navy Senior Services Manager approval required between $50M and $250M if acquisition is through a contract or task order not performance based or is through use of a contract or task order issued by a non-DoD agency [NMCARS 5237.170-2 (a) and (b)]
3. DoD Class Deviation 2018-O0013
2.0 Contracts Alignment with Departments

Chief of Contracting Office
2.0 Competency Lead
Steve Harnig

Deputy
20A
TBA

Non-ACAT Contracts
2.2
Kelly Cannady

Policy
2.3
Kristy Penning

Orders 1
Fleet C4I & Readiness
221
Jesse Seaton

Fleet C4I & Readiness
(PMW 100s and 700s)
Department Head, Charlie Adams
FRD - Todd Rollins
100s – Tiffany Boatwright
C4I Norfolk Team – Jeremy Shull
700s – Theo Rivera

Orders 2
Expeditionary Warfare/ES
222
Erica Smoak

Expeditionary Warfare Department Head, Kevin Charlow
Enterprise Systems
Department Head, Bruce Carter
Expeditionary Enterprise Systems & Services/ES – Giancarlo Dumenigo
Expeditionary Intelligence Solutions/Land Systems Integration/Marine Air Ground Task
Force/C3 Solutions - Carol Lloyd
NPW/Corp Production – Yarinee Tafur

Orders 3
Shore C2ISR & Integration
223
Audrey Orvin

Shore C2ISR & Integration Department Head, Kevin Gerald
MID/MEDOP-E/HSI/DHRE/DHMS/Command Ops – Penny Leya
HSSE/JIAS/CIM
ATC & DLA - Adam Solivan
Force Protection & Special Recon & Surveillance – Jackie Luna
NOLA – Giancarlo Dumenigo

Large Contracts
224
Sheela Casper

Large Contracts
for all customers
New Contracts 1 – Dan Vola
New Contracts 2 – Christopher Brown
Contract Admin – Nina Burgsteiner

Space and Naval Warfare Systems Center Atlantic
Fleet C4I and Readiness Task Orders Division 221
Jesse Seaton
# Fleet C4I and Readiness Forecast

<table>
<thead>
<tr>
<th>Department</th>
<th>PR Number</th>
<th>Est Value</th>
<th>Pillar/Vehicle</th>
<th>Status</th>
<th>General Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>Fleet C4I &amp; Readiness Department - Fleet Readiness FRD 100/200</td>
<td>1300712738</td>
<td>&gt;$50M</td>
<td>SeaPort-e SB</td>
<td>RFP Pending Feb 19</td>
<td>Afloat and Ashore C4I Systems Installation Eng</td>
</tr>
<tr>
<td>Fleet C4I &amp; Readiness Department - NAVAIR / USCG - TacMobile</td>
<td>1300714026</td>
<td>$50M</td>
<td>SeaPort-e</td>
<td>RFP Pending Apr 19</td>
<td>TacMobile C2 Engineering &amp; P-8 Support</td>
</tr>
<tr>
<td>Fleet C4I &amp; Readiness Department - PMW 120 Battlespace Awareness - BA Lifecycle Support</td>
<td>1300712629</td>
<td>&lt;$25M</td>
<td>Cyber Mission Engineering</td>
<td>RFP Pending Jan 20</td>
<td>AIS to include Cyberhardening &amp; ICADS ITSA Support</td>
</tr>
<tr>
<td>Fleet C4I &amp; Readiness Department - PMW 120 Battlespace Awareness - DCGS-N</td>
<td>1300709025</td>
<td>&lt;$25M</td>
<td>Cyber Mission Engineering</td>
<td>RFP Pending July 19</td>
<td>DCGS-N CM &amp; ILS Support</td>
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<td>Fleet C4I &amp; Readiness Department - PMW 120 Battlespace Awareness - DCGS-N</td>
<td>1300709027</td>
<td>&gt;$50M</td>
<td>Cyber Mission Engineering</td>
<td>RFP Pending Jul-19</td>
<td>DCGS-N ISEA and SE Support</td>
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<tr>
<td>Fleet C4I &amp; Readiness Department - PMW 120 Battlespace Awareness - Electromagnetic Maneuver Warfare Advanced Solutions (EMWAS)</td>
<td>1300713082</td>
<td>&lt;$25M</td>
<td>Cyber Mission Engineering</td>
<td>RFP Pending Jan 20</td>
<td>ICADS Inc. 2</td>
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<tr>
<td>Department</td>
<td>PR Number</td>
<td>Est Value</td>
<td>Pillar/Vehicle</td>
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<tr>
<td>Fleet C4I &amp; Readiness Department - PMW 160 Navy Afloat Network Systems</td>
<td>1300644933</td>
<td>&lt;$25M</td>
<td>SeaPort-e 8(a)</td>
<td>RFP Pending Oct-18</td>
<td>E2C &amp; CANES Event Support - Provide SoS end-to-end testing support, expertise, coordination, facilitation, and execution</td>
</tr>
<tr>
<td>Fleet C4I &amp; Readiness Department - PMW 750/760 Surface - Interior Comms (SEA 05H)</td>
<td>1300683674</td>
<td>$25M-$50M</td>
<td>SeaPort-e</td>
<td>RFP Pending Sep 18</td>
<td>Engineering ILS, Technical, Program Management Support</td>
</tr>
</tbody>
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<tbody>
<tr>
<td>Fleet C4I &amp; Readiness Department - PMW 750/760 Surface - Surface New CON</td>
<td>1300713818</td>
<td>&lt;$25M</td>
<td>SeaPort-e</td>
<td>RFP Pending Oct-18</td>
<td>SMIS Requirements, Design, Build, LRIP Installations</td>
</tr>
<tr>
<td>Fleet C4I &amp; Readiness Department - PMW 790 SHORE - Tactical Shore Systems</td>
<td>1300679899</td>
<td>$50M</td>
<td>SeaPort-e</td>
<td>RFP Pending Nov-18</td>
<td>STACC Engineering and Cyber Readiness</td>
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<tr>
<td>Fleet C4I &amp; Readiness Department - PMW 790 SHORE - Unified Capabilities Voice Solutions</td>
<td>1300698846</td>
<td>&lt;$25M</td>
<td>SeaPort-e 8(a)</td>
<td>RFP Pending Nov-18</td>
<td>BCO / Base Telecommunications Infrastructure Support to SPAWAR</td>
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</table>

Space and Naval Warfare Systems
Center Atlantic
Expeditionary Warfare
Task Orders Division 222
Erica Smoak
<table>
<thead>
<tr>
<th>Department</th>
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</thead>
<tbody>
<tr>
<td>Enterprise Systems - Data Center Hosting Services</td>
<td>1300696850</td>
<td>&lt;$25M</td>
<td>SeaPort-e SB</td>
<td>RFP Pending Oct-18</td>
<td>Engineering and Sustainment Support for MDC</td>
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<tr>
<td>Enterprise Systems - DISA Enterprise &amp; Gateway Solutions - Joint SATCOM and DISA Gateway</td>
<td>1300650656</td>
<td>$50M</td>
<td>SeaPort-e</td>
<td>RFP Pending Nov-18</td>
<td>DVB-RCS FSR Engineering and Technical Support Services</td>
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<tr>
<td>Enterprise Systems - EIS Systems and Applications - DCAO</td>
<td>1300680459</td>
<td>&lt;$25M</td>
<td>SeaPort-e 8(a)</td>
<td>RFP Pending Jan-19</td>
<td>Engineering Services for Informations Systems Consolidation</td>
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<tr>
<td>NAVY &amp; FEDERAL SUPPORT - Health Systems</td>
<td>1300724528</td>
<td>&lt;$25M</td>
<td>SeaPort-e</td>
<td>RFP Pending Apr-19</td>
<td>Medical Enterprise Data Architecture Engineering Support</td>
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<tr>
<td>NON-PORTFOLIO WORK</td>
<td>1300708990</td>
<td>&lt;$25M</td>
<td>8(a) Incubator</td>
<td>RFP Pending Dec-18</td>
<td>SPAWARSYSacen ATLANTIC Naval Video Services Support</td>
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## Shore C2ISR and Integration Forecast

<table>
<thead>
<tr>
<th>Department</th>
<th>PR Number</th>
<th>Est Value</th>
<th>Pillar/Vehicle</th>
<th>Status</th>
<th>General Description</th>
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</thead>
<tbody>
<tr>
<td>C2ISR - BUSINESS SOLUTIONS - Navy Reserve Business Solutions</td>
<td>1300704601</td>
<td>&lt;$25M</td>
<td>SeaPort-e</td>
<td>RFP Pending Jan-19</td>
<td>NHHC-ASN/RDA</td>
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<tr>
<td>C2ISR - Force Protection Solutions - Naval Enterprise Solutions</td>
<td>1300677128</td>
<td>&gt;$50M</td>
<td>SeaPort-e</td>
<td>RFP Pending Nov-18</td>
<td>CNIC - N6 Regions</td>
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<tr>
<td>C2ISR - Force Protection Solutions - Naval Enterprise Solutions</td>
<td>1300684338</td>
<td>&gt;$50M</td>
<td>SeaPort-e</td>
<td>RFP Pending Sep-18</td>
<td>CNIC N6 IT SUPPORT</td>
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# Shore C2ISR and Integration Forecast

<table>
<thead>
<tr>
<th>Department</th>
<th>PR Number</th>
<th>Est Value</th>
<th>Pillar/Vehicle</th>
<th>Status</th>
<th>General Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>C2ISR - Health Systems - Health Systems Security Engineering (HSSE)</td>
<td>1300703693</td>
<td>&gt;$50M</td>
<td>Seaport-e SB NxGen</td>
<td>RFP Pending Aug-20</td>
<td>SPAWAR Vulnerability Assessment and Audit Support</td>
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<tr>
<td>C2ISR - Health Systems - Health Systems Security Engineering (HSSE)</td>
<td>1300703694</td>
<td>&lt;$25M</td>
<td>SeaPort-e 8(a)</td>
<td>RFP Pending May-19</td>
<td>DHA Network Protection Deployment and Engineering</td>
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<tr>
<td>C2ISR - Health Systems - Health Systems Security Engineering (HSSE)</td>
<td>1300703695</td>
<td>&gt;$50M</td>
<td>SeaPort-e</td>
<td>RFP Pending Jun-19</td>
<td>Cyber Security Service Provider Services for IaaS, PaaS</td>
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<tr>
<td>C2ISR - Health Systems - Medical Information Delivery (MID)</td>
<td>1300694299</td>
<td>&lt;$50M</td>
<td>SeaPort-e</td>
<td>RFP Pending Dec-18</td>
<td>Defense Health Enterprise Logic Layer Support</td>
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<tr>
<td>Shore C2ISR &amp; Integration - Defense Health Information Technology</td>
<td>1300723136</td>
<td>&gt;$50M</td>
<td>SeaPort-e</td>
<td>RFP Pending Apr-20</td>
<td>Health Information Technology Infrastructure and Service Modernization</td>
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Space and Naval Warfare Systems Center Atlantic
Large Contracts Division 224
Sheela Casper
## RFPs In Process

<table>
<thead>
<tr>
<th>Solicitation #</th>
<th>Est Value</th>
<th>Acquisition Strategy</th>
<th>Status</th>
<th>Est RFP Release Date</th>
<th>Est Awd Date</th>
<th>General Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>N65236-15-R-0010</td>
<td>$250M - $1B</td>
<td>Full and Open Competition (SAC)</td>
<td>AWARDED</td>
<td>-</td>
<td>3rd QTR FY18</td>
<td>C5ISR Acquisition, Engineering, &amp; Integration (CAEI) (Corporate Production)</td>
</tr>
<tr>
<td>N65236-16-R-0005</td>
<td>$10M - $50M</td>
<td>Full and Open Competition (SAC)</td>
<td>AWARDED</td>
<td>-</td>
<td>3rd QTR FY18</td>
<td>Navy Shore Electromagnetic Environmental Effects (E3)</td>
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<td>N65236-16-R-0036</td>
<td>$250M - $1B</td>
<td>Small Business Set-aside (MAC)</td>
<td>AWARDED</td>
<td>-</td>
<td>4th QTR FY18</td>
<td>Cyber Mission Systems, Kitting, and Supplies</td>
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<tr>
<td>N65236-16-R-0001</td>
<td>$50M - $100M</td>
<td>Full and Open Competition (SAC)</td>
<td>Under Eval</td>
<td>Released</td>
<td>1st QTR FY19</td>
<td>USMC Advanced Analytics Technical Solution (AATS)</td>
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<tr>
<td>N65236-16-R-0026</td>
<td>$250M - $1B</td>
<td>Full and Open Competition (w/ SB Reserve) (MAC)</td>
<td>Under Eval</td>
<td>Released</td>
<td>1st QTR FY19</td>
<td>Cyber Mission Engineering Services</td>
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<tr>
<td>N65236-16-R-0032</td>
<td>$50M - $100M</td>
<td>SDVOSB Set Aside (SAC)</td>
<td>Under Eval</td>
<td>Released</td>
<td>3rd QTR FY19</td>
<td>Cyber Red Team and Operational Test Support</td>
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<tr>
<td>N65236-17-R-0001</td>
<td>$10M - $50M</td>
<td>Full and Open Competition (SAC)</td>
<td>Under Eval</td>
<td>Released</td>
<td>1st QTR FY19</td>
<td>Secure Voice Systems and Services ISEA Support</td>
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</table>

**MAC** – Multiple Award Contract  
**SAC** – Single Award Contract

## Future Opportunities

<table>
<thead>
<tr>
<th>Solicitation #</th>
<th>Est Value</th>
<th>Acquisition Strategy</th>
<th>Status</th>
<th>Est RFP Release Date</th>
<th>Est Awd Date</th>
<th>General Description</th>
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</thead>
<tbody>
<tr>
<td>N65236-17-R-0002</td>
<td>$50M - $100M</td>
<td>8(a) Set Aside Competition (MAC)</td>
<td>Acquisition Planning</td>
<td>4&lt;sup&gt;th&lt;/sup&gt; QTR FY18</td>
<td>4&lt;sup&gt;th&lt;/sup&gt; QTR FY19</td>
<td>8(a) Incubator Follow On</td>
</tr>
<tr>
<td>N65236-17-R-0005</td>
<td>$100M - $250M</td>
<td>Full and Open Competition (SAC)</td>
<td>Acquisition Planning</td>
<td>4&lt;sup&gt;th&lt;/sup&gt; QTR FY18</td>
<td>1&lt;sup&gt;st&lt;/sup&gt; QTR FY20</td>
<td>SOCS SATCOM and Network Support</td>
</tr>
<tr>
<td>N65236-17-R-0008</td>
<td>$250M - $1B</td>
<td>Full and Open Competition (SAC)</td>
<td>Acquisition Planning</td>
<td>1&lt;sup&gt;st&lt;/sup&gt; QTR FY19</td>
<td>1&lt;sup&gt;st&lt;/sup&gt; QTR FY20</td>
<td>Maritime Position, Navigation and Timing Systems In-Service Engineering and Technical Support Services (NGIS)</td>
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<tr>
<td>N65236-18-R-0022</td>
<td>$50M - $100M</td>
<td>TBD</td>
<td>Acquisition Planning</td>
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<td>TBD</td>
<td>Command Operations Support</td>
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<td>N65236-18-R-0081</td>
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<td>TBD</td>
<td>Acquisition Planning</td>
<td>TBD</td>
<td>TBD</td>
<td>Satellite Communications (SATCOM) In-Service Engineering Agent (ISEA) Support</td>
</tr>
</tbody>
</table>

**MAC** – Multiple Award Contract  
**SAC** – Single Award Contract
## Future Opportunities

<table>
<thead>
<tr>
<th>Solicitation #</th>
<th>Est Value</th>
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<th>Est RFP Release Date</th>
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<tbody>
<tr>
<td>N65236-18-R-0066</td>
<td>$50M - $100M</td>
<td>TBD</td>
<td>Acquisition Planning</td>
<td>2&lt;sup&gt;nd&lt;/sup&gt; QTR FY19</td>
<td>3&lt;sup&gt;rd&lt;/sup&gt; QTR FY21</td>
<td>Modernization for the Integrated Voice Communication System (IVCS)</td>
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<tr>
<td>N65236-18-R-0168</td>
<td>$250M - $1B</td>
<td>TBD</td>
<td>Acquisition Planning</td>
<td>TBD</td>
<td>TBD</td>
<td>Air Traffic Control Engineering and Support</td>
</tr>
<tr>
<td>N65236-17-R-0007/</td>
<td>$50M - $100M</td>
<td>Full and Open Competition (SAC)</td>
<td>Acquisition Planning</td>
<td>4&lt;sup&gt;th&lt;/sup&gt; QTR FY18</td>
<td>4&lt;sup&gt;th&lt;/sup&gt; QTR FY19</td>
<td>Emergent and Special Security Solutions</td>
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<tr>
<td>N65236-18-R-0222</td>
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<td>N65236-18-R-0262</td>
<td>$50M - $100M</td>
<td>TBD</td>
<td>Acquisition Planning</td>
<td>2&lt;sup&gt;nd&lt;/sup&gt; QTR FY19</td>
<td>4&lt;sup&gt;th&lt;/sup&gt; QTR FY19</td>
<td>DC2HS Engineering and Services Support</td>
</tr>
</tbody>
</table>

**MAC – Multiple Award Contract**

**SAC – Single Award Contract**

We deliver information warfare capabilities
Enabling Warfighters to secure America
and promote global freedom

SSC Atlantic is part of the Naval Research & Development Establishment (NR&DE)

Twitter: http://twitter.com/SPAWARHQ  Employment opportunities: www.USAOBS.gov
SPAWAR Contract Directorate Office: https://e-commerce.sscno.nmci.navy.mil

Advancing Naval Information Warfare Through Rapid Prototyping on a Global Scale
What is the Information Warfare Project (IWRP)?

- SPAWAR established the IWRP to meet the need to rapidly advance IW technologies to the warfighter
- The program’s efforts focus on the research and development of the underlying technologies that advance naval IW capabilities

IWRP uses Other Transaction Authority (OTA) to:

- Greatly increase speed to award
- Reduce barriers to competition
- Increase access to innovative commercial solutions
- Leverage advanced commercial technologies

OTA provides the ability for rapid:

Innovation
Prototyping
Fleet fielding

for the…

Advancement of IW Technologies to the Warfighter
OTAs are a group of legally binding instruments that may be used to collaborate with industry regarding research and prototype projects and that may eventually lead to production contracts.

OTs generally are not contracts, grants or cooperative agreements.

IWRP uses 10 U.S.C. § 2371b which authorizes DoD to carry out transactions for prototype projects other than a procurement contract or cooperative agreement.

"Other Transaction for Prototype Projects"

Authorized by 10 U.S.C. § 2371b for prototype projects directly relevant to enhancing the mission effectiveness of military personnel and the supporting platforms, systems, components, or materials proposed to be acquired or developed by the DoD, or for the improvement of platforms, systems, components, or materials in use by the armed forces.
What is IWRP Consortium?
How does it work?

IWRP uses a consortium based OT approach

- Consortium — a group of industry and academic partners formed to conduct research and develop information warfare technology

Advancing Naval information warfare through rapid prototyping on a global scale

### Evaluation Considerations

<table>
<thead>
<tr>
<th>White Paper Evaluation</th>
<th>Relevance</th>
</tr>
</thead>
<tbody>
<tr>
<td>Did the response address a potential solution or prototype concept for the technology need identified in the problem statement?</td>
<td>• Addresses the need</td>
</tr>
<tr>
<td>Can the potential solution be implemented in a DoD environment?</td>
<td>• Not all commercial applications can be used in a DoD environment</td>
</tr>
<tr>
<td>Is it feasible that the company can produce the prototype?</td>
<td>• Does the Consortium Member had experience&lt;br&gt;• Determines if the concept/prototype can be duplicated for application in the Fleet</td>
</tr>
<tr>
<td>Does the prototype provide innovation?</td>
<td>• Does the prototype advance technology to provide a capability improvement</td>
</tr>
<tr>
<td>Is the Prototype Affordable?</td>
<td>• The government has to be able to afford the prototype</td>
</tr>
</tbody>
</table>
IWRP FY19 Projected Schedule

www.theiwrp.org

26 June
Consortium Mgmt Award to ATI

13 August
Kick-off and recruitment

Start Execution

Formation Committee

LANT Qtrly Mtg Charleston, SC

Project Panel ASSY

PAC Qtrly Mtg San Diego, CA

Allow CLASS PPAs

CDCA Annual Mtg

4 December

FY19

Decision Point Increment 2

Stafford, VA

San Diego, CA

San Diego, CA

FY19
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To become a member of the IWRP consortium go to https://www.theiwrp.org