Detailing
Marketplace Model
Demonstration

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Sailor 2025 Vision
- Flexibility & Transparency in how we do business with our Sailors
- Adaptability to internal and external factors
- Providing choices for our Sailors
- Sustainability of the personnel system
- Improving the "FIT" of our Sailors by providing relevant and timely training
- Life-Work balance
- Removing obstacles that prevent Sailors from staying Navy

Tomorrow’s Rating System
- Improving Fleet readiness, sustainability and fit
- Providing greater choices and flexibility in detailing and training
- Cross-rate opportunities earlier in career
- Conducting a broad review and overhaul of the advancement process
- Increasing professional alignment with civilian employers

What is Happening to My Rating?
**Detailing Marketplace**

*How This Might Work*

**Sailor Driven – PRD approaching**
- Can see options of staying on career track A – Detailing Marketplace
- Potential to move to career track B – similar skillset – but requires additional training
  - Additional training en route to next duty station to gain required NEC
  - OBLISERV in exchange for that training/NEC

**Navy Driven – Sailor in over-manned rating with poor re-enlistment opportunity**
- Present early opportunity to move to another career track with similar skillsets
- Improved re-enlistment/advancement opportunity – retain talented Sailor
DC-HT Activities Commonality

Interpretation:
- There is similar work performed across Navy ratings
- DC performs work activities similar to 20% of HT work activities
- HT performs work activities similar to 35% of DC work activities
- The HT is more equipped to perform DC work activities than the DC is equipped to perform HT work activities

To Fill an Out of Rate Billet, a Sailor Gets Relevant Skills Training
End State

- Redefined communities and career fields with hundreds of “career tracks”
  - More Sailor career choices
  - New Navy opportunities
- Flexible first / second tour shifts for selected Sailors, others on a case-by-case basis
- Improved detailing process
- Enhanced “NEC” Fit in the Fleet
- Increased retention, so fewer recruits needed
Welcome

Welcome, PS2 Goto, to the United States Navy’s Detailing Marketplace (DM). Here you can search open billets within your rating, as well as explore ratings into which you may cross-rate. If this is your first time using this tool, check out the DM Tutorial. If you’re ready to begin click below!

Verify Information

Start Search  View Favorites

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