PEO EIS
ENTERPRISE INFORMATION SYSTEMS
DEPARTMENT OF THE NAVY

DEPARTMENT OF THE NAVY
ORACLE ENTERPRISE SOFTWARE LICENSING AGREEMENT

CONTRACT OVERVIEW

- **Blanket Purchase Agreement (BPA) #:** N00104-13-A-ZF48
- **Oracle Reseller Name:** DLT Solutions, LLC
- **Effective Date:** 13 June 2013
- **Expiration Date:** 12 June 2018
- **General Services Administration (GSA) Schedule:** GS-35F-4543G
- **DON Oracle Customer Site:** https://navy.deps.mil/peoeis/sites/pmm110/oracle/default.aspx (CAC Required)

WHAT IS COVERED UNDER THIS AGREEMENT?

The Oracle Enterprise Software Licensing (ESL) Agreement consists of two parts:

1. **Core Products:** Core products cover unlimited licenses within the Department of the Navy (DON), including maintenance renewals. This portion of the Agreement also consolidates 350+ existing agreements, and incorporates maintenance for the Catalog products on the 3 legacy ELAs (Navy Afloat, Navy Ashore, and USMC) renewals. Support payment annual increases are frozen through Fiscal Year (FY) 2018 under this agreement.
2. **Catalog Products:** Most of Oracle's remaining software catalog is available for separate procurements at a 70% discount from Oracle list prices (Any single order over $1M qualifies for an 80% discount).

Core Products		Catalog
• **Oracle Database Enterprise Edition** (Processor & DON Licensed User) • **Oracle Database Standard Edition** (Processor & DON Licensed User) • **Oracle Database Standard Edition One** (Processor & DON Licensed User) • **Oracle Database Personal Edition** (Processor & DON Licensed User)	• **Advanced Security Option** • **Diagnostics Pack** • **Tuning Pack** • **Database Lifecycle Management Option** • **Partitioning Option** • **WebLogic Suite**	• **Technology Products** (including Database, Middleware, SOA, Integration, Business Intelligence, and Security Products) • **Application Products** (including ERP, CRM, Project, and other application software)

PEO EIS
ENTERPRISE INFORMATION SYSTEMS
DEPARTMENT OF THE NAVY

VALUE TO THE DON

- Total savings realized in first year of Agreement >$84M*
- Improves DON buying and negotiating power for maximum discount and cost avoidance
- Centralized ordering enables greater visibility, oversight and control over software procurements
- Enables DON customers to purchase the software their programs need in a pre-negotiated environment with pre-established low prices
- Allows for unlimited data-sharing for all DON Authorized Users
- Enables optimized architecture across the DON

*Savings compared against DoD ESI pricing and excludes savings from catalog purchases.

WHO CAN USE THE DON ORACLE ESL AGREEMENT?

The DON is the official Licensee. This consists of any entity considered a "Principal element of the DON" ("PED") as defined by the 32 Code of Federal Regulations, sections 700.203 and 700.204. Authorized users include: DON government employees (military, civilian, Navy reserve, and National Guard assigned to DON), contractors, non-human devices, detailed individuals that are included and accounted for in the DON in support of internal or external DON operations and those individuals or non-human devices who have access to, use or are tracked by Oracle software.

The use of DON ESLs are mandated per the 22 February 2012, DON Chief Information Officer (CIO)/Assistant Secretary of the Navy (ASN) (Research, Development & Acquisition (RDA)) and Assistant Secretary of the Navy (ASN) (Financial Management and Comptroller (FMC)) memorandum to achieve maximum cost savings.

HOW TO ORDER

For detailed ordering instructions and templates, refer to
https://navy.deps.mil/peoeis/sites/pmm110/oracle/default.aspx (CAC Required)

WHO SHOULD I CONTACT WITH QUESTIONS ABOUT THE AGREEMENT?

Inquiries regarding the DON Oracle ESL Agreement may be directed to the following points of contact:

Title	Name	Phone Number	Email
DON ESL Project Officer/COR	Steve Cabrian	+1 703 432 7453	Stephen.Cabrian@usmc.mil
DON ESL Contracts Specialist	Dennis Fellin	+1 717 605 5659	Dennis.Fellin@navy.mil
DON Oracle ESL Email: NAVSUP_WS_ORACLEELA@navy.mil			

For more information on the DON ESL Program Office (PMM-110) and additional DON ESL Agreements, please visit: https://navy.deps.mil/peoeis/sites/pmm110/default.aspx (CAC required)