



Space and Naval Warfare Systems Center Atlantic

Executive Overview

SSC Atlantic Small Business and
Industry Outreach Initiative
**Gulf Coast Government
Contractor Association**

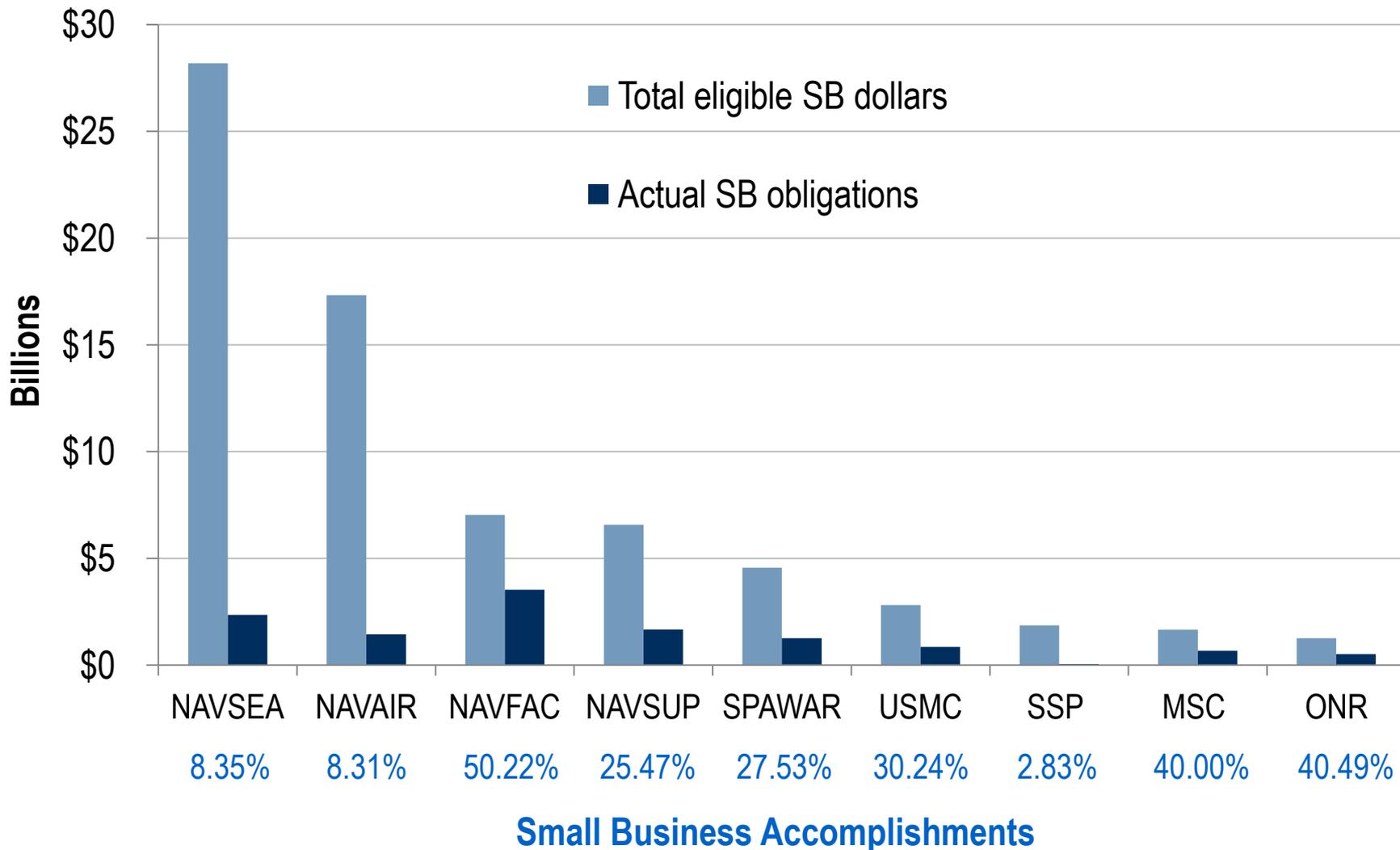
16 October 2014

Presented by:
Mr. Steve Dunn
Executive Director

Topics

- ▼ Success with Small Business
- ▼ Changing environment
- ▼ FY15 DON Objectives
- ▼ Commander's Intent
- ▼ Improvements SSC Atlantic is making

DON Command FY14 Accomplishments as of 30 September 2014



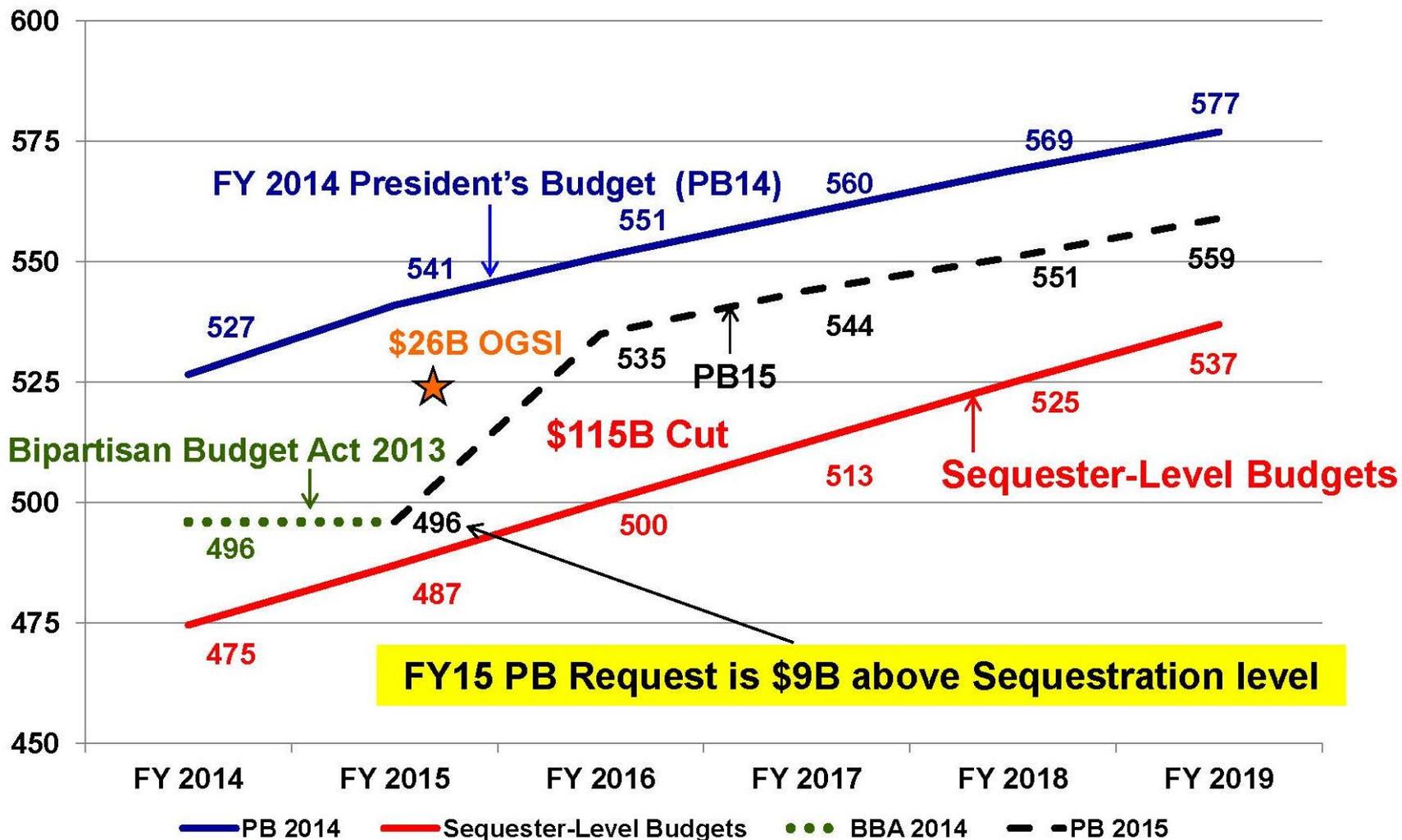
SSC Atlantic Success with Small Business: Distribution of Small Business Dollars



SSC Atlantic (30 September 2014)	Goal	Achieved	Obligated
Small Business Prime	29.81%	27.53%	\$740,306,217
Small Disadvantaged Business	12.18%	11.85%	\$333,071,457
Women Owned Small Business	4.06%	7.51%	\$240,475,505
HUBZone Small Business	1.48%	2.4%	\$197,857,882
Service Disabled Veteran Owned Small Business	2.43%	4.97%	\$95,054,547

Small Business a Critical Enabler

Changing Environment: Defense Budget



Changing Environment: Guidance/Leadership Expectations

ASN (RDA) and VCNO Policy July 2013 *MOU/MOAs new approval levels*

 **DEPARTMENT OF THE NAVY**
VICE CHIEF OF NAVAL OPERATIONS
ASSISTANT SECRETARY OF THE NAVY (RESEARCH, DEVELOPMENT AND ACQUISITION)
WASHINGTON, DC 20380

JOINT MEMORANDUM

From: Vice Chief of Naval Operations
Assistant Secretary of the Navy (Research, Development and Acquisition)

Subj: NAVAL WARFARE AND SYSTEMS CENTERS ACCEPTANCE AND
ASSIGNMENT OF WORK

Ref: (a) SECNAVINST 5400.15C, Current Mission and Capacity
(b) ASN (RD&A) Memo of 1 July 2013, "Efficiency"

Encl: (1) Technical Capabilities of the

The first priority for all Naval War fulfillment of their responsibilities to their with reference (a). Consistent with this, (SYSCOMs) to provide a strategy for each across the W/SCs. This memorandum pres assignment of Naval and Non-Naval work the appropriate level regarding changes to

Acceptance and performance of wa capability for Naval customer requirements to the Department of Navy (DoN). To th the levels set forth in the table below:

Workload Category
Current mission & capacity (non-Naval work requires an appropriately authorized Memor Agreement/Understanding (MOA/MOU))
New MOA/MOU and/or increase to current mission capacity
New Mission (may also require revision of SECNAVINST 5400.15C)

Work for Naval customers may be within the current mission and capacity of

Subj: NAVAL WARFARE AND SYSTEMS CENTERS ACCEPTANCE AND ASSIGNMENT OF WORK

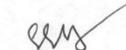
Echelon II approval is required for Naval work that would require a W/SC to increase its capacity. Establishing a new technical capability within the mission of a W/SC must be approved by the Assistant Secretary of the Navy (Research, Development and Acquisition) and the Vice Chief of Naval Operations. A new technical capability must be consistent with reference (b).

Non-Naval work that aligns with the W/SC mission must avoid the creation of out-year liability for the DoN or the potential displacement of Naval work. Non-Naval work must be approved by the Echelon I and codified appropriately in an MOU/MOA. Once properly codified under an approved MOU/MOA Non-Naval work may be accepted locally by a SES/Flag Officer.

The Naval Laboratory Center Coordinating Group developed a manual (enclosure (1)) describing the combined technical capabilities of the Warfare and Systems Centers within Naval Air Systems Command, Naval Sea Systems Command and Space and Naval Warfare Systems Command. It is intended for the use of DoN Program Executive Officers (PEOs), the Chief of Naval Research and their Program Managers to accurately assign work to the appropriate W/SC, and should be updated biennially.

To demonstrate compliance with this policy, the SYSCOMs are required to brief the Provider Enterprise Executive Committee every quarter on all non-Naval work accepted/denied by their Warfare and Systems Centers. Further, SYSCOMs are required to submit a combined annual report of all non-Naval work accepted/denied by their Warfare and Systems Centers annually to the Deputy Assistant Secretary of the Navy (Research, Development, Testing and Evaluation) (DASN (RDT&E)) beginning in fiscal year (FY) 2014.

Commands have until the start of FY 2014 to bring MOU/MOAs up to date and in compliance with the new approval levels. Until that time, non-Naval work below \$250,000 may be accepted locally from existing customers and all other work requests must be elevated to echelon II.


SEAN J. STACKLEY


MARK E. FERGUSON, III

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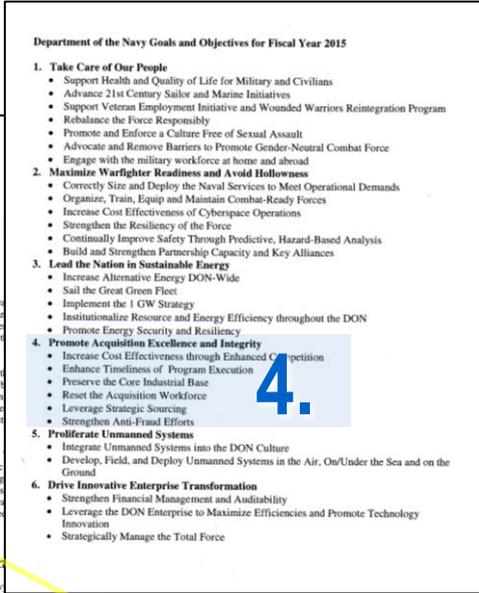
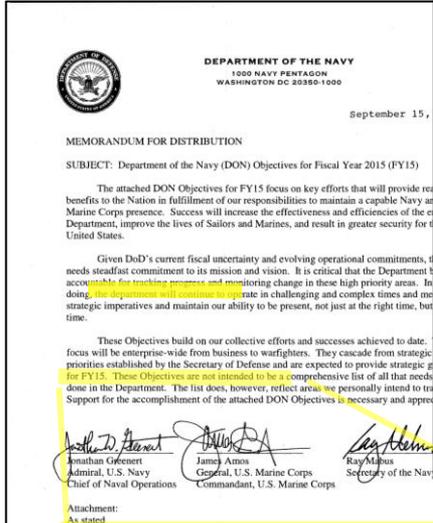
- ▼ OSD FTE /ES controls
- ▼ Work Acceptance & Assignment
 - Retain Non-Naval work that:
 - Advances/supports Naval capabilities
 - Retains/advances warfare center technical skills
- ▼ Multiple Award Contracts
 - Impact to contract award timeline
 - Significant reviews/evaluations

SSC Atlantic a Center of Excellence for IT/Cyber
Sean J. Stackley ASN(RDA)

DON Objectives for FY15

<http://www.navy.mil/strategic/DON%20FY15%20Objectives.pdf>

September 15, 2014
CNO, CMC, SECNAV memo



Given DoD's current fiscal uncertainty...
The focus will be enterprise-wide from business to warfighters.

1. Take Care of Our People
2. Maximize Warfighter Readiness and Avoid Hollowness
3. Lead the Nation in Sustainable Energy
4. Promote Acquisition Excellence and Integrity
 - Increase Cost Effectiveness through Enhanced Competition
 - Enhance Timeliness of Program Execution
 - Preserve the Core Industrial Base
 - Reset the Acquisition Workforce
 - Leverage Strategic Sourcing
 - Strengthen Anti-Fraud Efforts
5. Proliferate Unmanned systems
6. Drive Innovative Enterprise Transformation

Commander's Intent



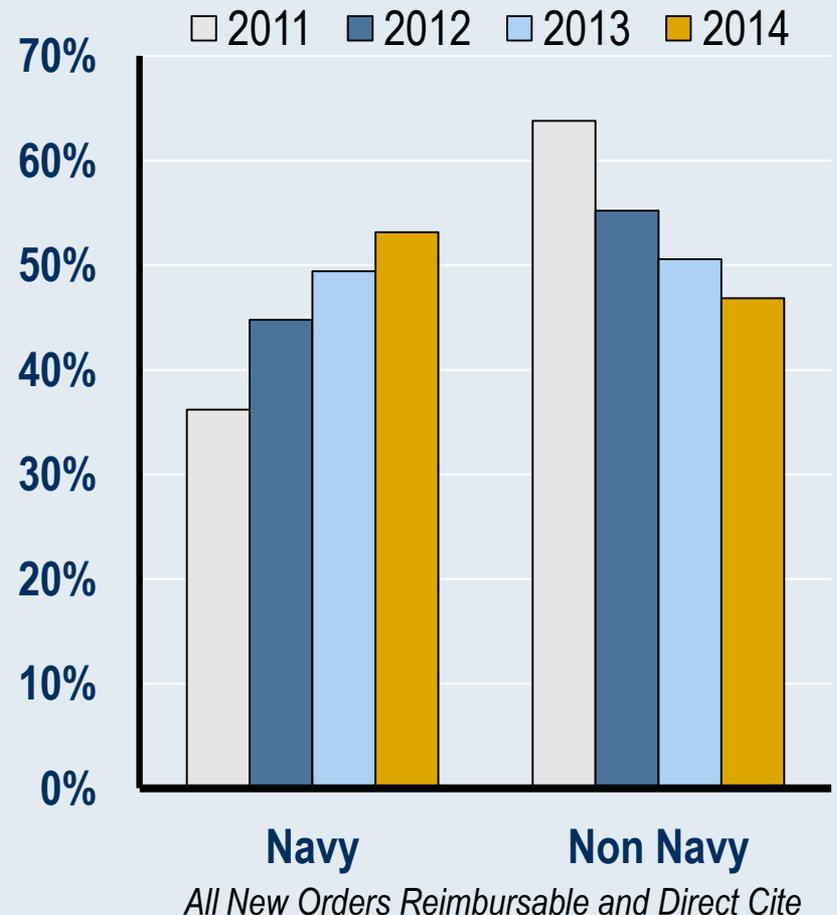
▼ Three key elements

- A promise is a commitment; we deliver on our commitments
- Cyber is a warfighting challenge and requires an all hands on deck approach
- There is opportunity in adversity. Take it.

Improvements SSC Atlantic is Making

- ▼ IT/Cyber within DON/DOD
- ▼ Successful engagement within DON on FTE/ES
- ▼ Successful engagement within RDA Work Acceptance & OMOAs
- ▼ Successfully migrating to MAC environment
 - Moving out significant process improvements

Navy vs Non Navy (%)





We Deliver Information Dominance

“Enable warfighters to secure America
and promote global freedom.”



Web: <http://www.public.navy.mil/spawar/Atlantic> Facebook: <http://www.facebook.com/spaceandnavalwarfaresystemscommand>
Twitter: <http://twitter.com/SPAWARHQ> Employment opportunities: www.USAJOBS.gov
SPAWAR Small Business: <http://www.public.navy.mil/spawar/Pages/SmallBusiness.aspx>
SPAWAR Contract Directorate Office: <https://e-commerce.sscno.nmci.navy.mil>